

**Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator -
<\$100K to >\$5M Format**

Charles County, MD

From: 01/01/2007 to 12/31/2007

Statistics generated on: 02/13/2008

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Time on Market | |
|-----------------------|--|-----|-----------|------------|-------------|--|------|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | of Units Sold (No. of Units) | |
| Under \$100,000 | 0 | 0 | 0 | 5 | 5 | 1 - 30 Days | 513 |
| \$100,000-\$149,999 | 3 | 4 | 0 | 19 | 1 | 31-60 Days | 339 |
| \$150,000-\$199,999 | 11 | 14 | 3 | 4 | 0 | 61 - 90 Days | 241 |
| \$200,000-\$249,999 | 25 | 208 | 8 | 16 | 0 | 91-120 Days | 186 |
| \$250,000-\$299,999 | 20 | 254 | 62 | 11 | 2 | Over 120 Days | 616 |
| \$300,000-\$349,999 | 2 | 231 | 191 | 6 | 0 | Total | 1895 |
| \$350,000-\$399,000 | 5 | 85 | 186 | 4 | 1 | Average Days | 101 |
| \$400,000-\$449,999 | 0 | 28 | 146 | 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$450,000-\$499,999 | 0 | 14 | 110 | 1 | 1 | Conventional | 1577 |
| \$500,000-\$599,999 | 4 | 10 | 111 | 2 | 0 | FHA | 91 |
| \$600,000-\$699,999 | 2 | 1 | 45 | 0 | 0 | VA | 123 |
| \$700,000-\$799,999 | 0 | 1 | 17 | 0 | 0 | Assumption | 45 |
| \$800,000-\$899,999 | 0 | 1 | 8 | 0 | 0 | Cash | 30 |
| \$900,000-\$999,999 | 0 | 0 | 3 | 0 | 0 | Owner Finance | 1 |
| \$1,000,000-2,499,999 | 0 | 1 | 3 | 0 | 0 | All Other | 28 |
| \$2,500,000-4,999,999 | 0 | 0 | 0 | 0 | 0 | Unreported | 0 |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | Total | 1895 |
| Totals | 72 | 852 | 893 | 68 | 10 | | |
| Grand Totals | 1895 | | | | | | |

| | 2007 | 2006 | % Change |
|--|----------------|----------------|-----------|
| Total Sold Dollar Volume: | \$ 672,434,571 | \$ 983,556,999 | - 31.63 % |
| Average Sold Price: | \$ 354,847 | \$ 360,674 | - 1.62 % |
| Median Sold Price: | \$ 329,900 | \$ 334,900 | - 1.49 % |
| Total Units Sold: | 1,895 | 2,727 | - 30.51 % |
| Average Days on Market: | 101 | 54 | 87.04 % |
| Average List Price: | \$ 370,769 | \$ 368,850 | 0.52 % |
| Avg Sale Price as a percentage of Avg List Price: | 95.71 % | 97.78 % | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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