

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Alexandria City, VA

From: 04/01/2007 to 04/30/2007

Statistics generated on: 05/08/2007

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|-----|--|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 -30 Days | 101 | |
| \$100,000 - 149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 31-60 Days | 23 | |
| \$150,000 - 199,999 | 0 | 0 | 0 | 9 | 0 | 0 | 22 | 0 | 61 - 90 Days | 13 | |
| \$200,000 - 249,999 | 0 | 0 | 0 | 16 | 0 | 0 | 71 | 0 | 91-120 Days | 13 | |
| \$250,000 - 299,999 | 0 | 0 | 0 | 21 | 0 | 1 | 128 | 0 | Over 120 Days | 54 | |
| \$300,000 - 349,999 | 1 | 0 | 0 | 12 | 0 | 11 | 95 | 0 | Total | 204 | |
| \$350,000 - 399,999 | 2 | 3 | 0 | 19 | 0 | 27 | 63 | 1 | Type of Financing of Units Sold (No. of Units) | | |
| \$400,000 - 449,999 | 4 | 5 | 0 | 11 | 0 | 19 | 36 | 0 | Conventional | 181 | |
| \$450,000 - 499,999 | 3 | 10 | 0 | 7 | 0 | 42 | 31 | 0 | FHA | 0 | |
| \$500,000 - 599,999 | 5 | 15 | 2 | 4 | 0 | 73 | 32 | 0 | VA | 1 | |
| \$600,000 - 699,999 | 7 | 10 | 4 | 0 | 0 | 78 | 12 | 0 | Assumption | 8 | |
| \$700,000 - 799,999 | 0 | 8 | 3 | 2 | 0 | 52 | 9 | 0 | Cash | 8 | |
| \$800,000 - 899,999 | 0 | 4 | 5 | 1 | 0 | 32 | 7 | 0 | Owner Finance | 0 | |
| \$900,000 - 999,999 | 0 | 0 | 2 | 0 | 0 | 20 | 1 | 0 | All Other | 6 | |
| \$1,000,000 - 2,499,999 | 0 | 0 | 9 | 0 | 0 | 62 | 1 | 0 | Unreported | 0 | |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | 0 | Total | 204 | |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | | | |
| Totals | 22 | 55 | 25 | 102 | 0 | 422 | 512 | 1 | | | |
| Grand Totals | 204 | | | | | 935 | | | | | |

| | <u>2007</u> | <u>2006</u> | <u>% Change</u> | |
|--|----------------|---------------|-----------------|---|
| Total Sold Dollar Volume: | \$ 101,777,360 | \$ 95,816,873 | 6.22 % | Total Number of NEW listings taken for the month: 425 |
| Average Sold Price: | \$ 498,909 | \$ 499,046 | - 0.03 % | Total Number of Properties marked Contract for the month: 159 |
| Median Sold Price: | \$ 448,950 | \$ 434,000 | 3.44 % | Total Number of Properties marked Contingent for the month: 66 |
| Total Units Sold: | 204 | 192 | 6.25 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 225 |
| Average Days on Market: | 76 | 53 | 43.40 % | |
| Average List Price for Solds: | \$ 520,635 | \$ 514,148 | 1.26 % | |
| Avg Sale Price as a percentage of Avg List Price: | 95.83 % | 97.06 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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