

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 12/01/2007 to 12/31/2007

Statistics generated on: 01/08/2008

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	1	0	4	1 -30 Days	20
\$100,000 - 149,999	1	3	0	0	0	10	0	0	31-60 Days	9
\$150,000 - 199,999	1	3	0	1	0	50	6	0	61 - 90 Days	6
\$200,000 - 249,999	1	7	3	0	0	70	7	1	91-120 Days	12
\$250,000 - 299,999	0	12	4	0	0	131	0	0	Over 120 Days	21
\$300,000 - 349,999	0	2	10	0	0	146	0	1	Total	68
\$350,000 - 399,999	0	1	7	0	0	157	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	1	0	1	0	0	73	0	0	Conventional	47
\$450,000 - 499,999	0	1	2	0	0	87	0	0	FHA	4
\$500,000 - 599,999	0	0	4	0	0	80	0	0	VA	5
\$600,000 - 699,999	0	0	2	0	0	35	0	0	Assumption	5
\$700,000 - 799,999	0	0	0	0	0	11	0	0	Cash	3
\$800,000 - 899,999	0	0	1	0	0	10	0	0	Owner Finance	1
\$900,000 - 999,999	0	0	0	0	0	3	0	0	All Other	3
\$1,000,000 - 2,499,999	0	0	0	0	0	19	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	2	0	0	Total	68
\$5,000,000 & Over	0	0	0	0	0	1	0	0		
Totals	4	29	34	1	0	886	13	6		
Grand Totals	68					905				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 21,522,006	\$ 38,513,920	- 44.12 %	Total Number of NEW listings taken for the month: 104
Average Sold Price:	\$ 316,500	\$ 366,799	- 13.71 %	
Median Sold Price:	\$ 294,450	\$ 348,074	- 15.41 %	Total Number of Properties marked Contract for the month: 63
Total Units Sold:	68	105	- 35.24 %	
Average Days on Market:	96	99	- 3.03 %	Total Number of Properties marked Contingent for the month: 9
Average List Price for Solds:	\$ 336,678	\$ 385,731	- 12.72 %	
Avg Sale Price as a percentage of Avg List Price:	94.01 %	95.09 %		Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 72

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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