

**Metropolitan Regional Information Systems, Inc. Year End Real Estate Trend Indicator - Detach/Attach - <\$100K to >\$5M Format**

Saint Marys County, MD

From: 01/01/2007 to 12/31/2007

Statistics generated on: 02/13/2008

Price Class	Residential Unit Sales Number of Bedrooms				Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0   0	4   0	0   0	0	1 -30 Days	374
\$100,000-\$149,999	7   5	9   9	1   0	2	31-60 Days	149
\$150,000-\$199,999	9   19	24   21	6   0	26	61 - 90 Days	139
\$200,000-\$249,999	8   17	55   40	10   0	5	91-120 Days	132
\$250,000-299,999	5   2	125   7	42   1	3	Over 120 Days	385
\$300,000-\$349,999	1   2	93   10	104   0	4	Total	1179
\$350,000-\$399,999	2   1	35   2	127   1	2	Type of Financing of Units Sold (No. of Units)	
\$400,000-\$449,999	1   1	15   3	101   1	0	Conventional	914
\$450,000-\$499,999	0   0	9   0	58   0	1	FHA	36
\$500,000-\$599,999	1   0	9   1	59   0	1	VA	111
\$600,000-\$699,999	2   0	7   0	32   0	0	Assumption	39
\$700,000-\$799,999	0   0	1   0	10   0	0	Cash	52
\$800,000-\$899,999	0   0	1   0	8   0	0	Owner Finance	4
\$900,000-\$999,999	0   0	2   0	2   0	0	All Other	23
\$1,000,000-\$2,499,999	0   0	3   0	4   0	0	Unreported	0
\$2,500,000-\$4,999,999	0   0	0   0	0   0	0	Total	1179
\$5,000,000 & Over	0   0	0   0	0   0	0	Detach/Attach Totals	
Totals	36   47	392   93	564   3	44	992   143	
Grand Totals	1179					
Average Sold Prices	\$ 244,545   \$ 209,836	\$ 314,600   \$ 231,398	\$ 424,345   \$ 355,833	\$ 223,669		
Last Year Avg Sold Prices	\$ 273,895   \$ 182,468	\$ 308,370   \$ 213,294	\$ 422,419   \$ 250,519	\$ 225,189		
Average Sold % Change	- 10.72 %   15.00 %	2.02 %   8.49 %	0.46 %   42.04 %	- 0.67 %		
Last Year Units Sold	60   44	505   144	627   7	54		

	2007	2006	% Change					
<b>Total Sold Dollar Volume:</b>	\$ 413,675,193	\$ 489,673,866	- 15.52 %	<table border="1"> <tr> <td colspan="2"><b>Total # of Listings that are New Construction</b></td> </tr> <tr> <td><b>Sold Listings:</b></td> <td>272</td> </tr> </table>	<b>Total # of Listings that are New Construction</b>		<b>Sold Listings:</b>	272
<b>Total # of Listings that are New Construction</b>								
<b>Sold Listings:</b>	272							
<b>Average Sold Price:</b>	\$ 350,870	\$ 339,815	3.25 %					
<b>Median Sold Price:</b>	\$ 329,000	\$ 318,500	3.30 %					
<b>Total Units Sold:</b>	1,179	1,441	- 18.18 %					
<b>Detach/Attach Average Sold:</b>	\$ 374,453 / \$ 226,922	\$ 366,625   \$ 207,674	2.14 %   9.27 %					
<b>Average Days on Market:</b>	108	65	66.15 %					
<b>Average List Price for Solds:</b>	\$ 369,210	\$ 350,910	5.22 %					
<b>Avg Sale Price as a percentage of Avg List Price:</b>	95.03 %	96.84 %						

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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