

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Saint Marys County, MD

From: 01/01/2007 to 01/31/2007

Statistics generated on: 02/08/2007

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	0	0	0	1 -30 Days	25
\$100,000 - 149,999	2	0	0	0	0	7	0	0	31-60 Days	10
\$150,000 - 199,999	3	3	0	2	0	34	11	0	61 - 90 Days	14
\$200,000 - 249,999	3	8	1	1	0	31	6	0	91-120 Days	13
\$250,000 - 299,999	1	6	6	0	0	75	0	0	Over 120 Days	31
\$300,000 - 349,999	0	6	7	1	2	91	0	0	Total	93
\$350,000 - 399,999	1	4	8	0	0	128	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	2	6	0	0	82	0	0	Conventional	78
\$450,000 - 499,999	0	0	10	0	0	74	0	0	FHA	2
\$500,000 - 599,999	0	2	3	0	0	105	0	0	VA	6
\$600,000 - 699,999	0	0	5	0	0	25	0	0	Assumption	3
\$700,000 - 799,999	0	0	0	0	0	26	0	0	Cash	3
\$800,000 - 899,999	0	0	0	0	0	20	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	10	0	0	All Other	1
\$1,000,000 - 2,499,999	0	0	0	0	0	15	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	93
\$5,000,000 & Over	0	0	0	0	0	1	0	0		
Totals	10	31	46	4	2	728	17	0		
Grand Totals	93					745				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 32,224,626	\$ 28,391,925	13.50 %	<b>Total Number of NEW listings taken for the month: 181</b>
<b>Average Sold Price:</b>	\$ 346,501	\$ 315,466	9.84 %	<b>Total Number of Properties marked Contract for the month: 86</b>
<b>Median Sold Price:</b>	\$ 327,000	\$ 286,182	14.26 %	<b>Total Number of Properties marked Contingent for the month: 18</b>
<b>Total Units Sold:</b>	93	90	3.33 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 104</b>
<b>Average Days on Market:</b>	106	46	130.43 %	
<b>Average List Price for Solds:</b>	\$ 364,116	\$ 342,648	6.27 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	95.16 %	92.07 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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