

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 03/01/2007 to 03/31/2007

Statistics generated on: 04/05/2007

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	1	0	0	1 -30 Days	25
\$100,000 - 149,999	4	2	0	0	0	8	0	0	31-60 Days	15
\$150,000 - 199,999	3	5	0	2	0	38	5	0	61 - 90 Days	10
\$200,000 - 249,999	3	9	0	0	0	39	5	0	91-120 Days	12
\$250,000 - 299,999	0	10	1	0	0	76	1	0	Over 120 Days	34
\$300,000 - 349,999	1	8	7	0	0	98	0	0	Total	96
\$350,000 - 399,999	0	1	15	0	0	158	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	1	7	0	0	83	0	0	Conventional	68
\$450,000 - 499,999	0	1	3	0	0	84	0	0	FHA	0
\$500,000 - 599,999	0	0	6	0	0	111	0	0	VA	12
\$600,000 - 699,999	0	2	1	0	0	27	0	0	Assumption	8
\$700,000 - 799,999	0	0	1	0	0	35	0	0	Cash	6
\$800,000 - 899,999	0	0	2	0	0	14	0	0	Owner Finance	1
\$900,000 - 999,999	0	0	0	0	0	10	0	0	All Other	1
\$1,000,000 - 2,499,999	0	0	1	0	0	14	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	5	0	0	Total	96
\$5,000,000 & Over	0	0	0	0	0	1	0	0	Grand Totals	
Totals	11	39	44	2	0	802	11	0	96	
Grand Totals	96					813				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 33,653,668	\$ 38,050,570	- 11.56 %	Total Number of NEW listings taken for the month: 228
Average Sold Price:	\$ 350,559	\$ 352,320	- 0.50 %	Total Number of Properties marked Contract for the month: 93
Median Sold Price:	\$ 325,750	\$ 334,950	- 2.75 %	Total Number of Properties marked Contingent for the month: 28
Total Units Sold:	96	108	- 11.11 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 121
Average Days on Market:	110	61	80.33 %	
Average List Price for Solds:	\$ 372,657	\$ 359,603	3.63 %	
Avg Sale Price as a percentage of Avg List Price:	94.07 %	97.97 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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