

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 05/01/2007 to 05/31/2007

Statistics generated on: 06/07/2007

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	1	0	0	1 -30 Days	36
\$100,000 - 149,999	2	1	0	0	0	7	1	0	31-60 Days	11
\$150,000 - 199,999	3	4	0	4	0	45	5	0	61 - 90 Days	11
\$200,000 - 249,999	6	6	1	2	0	46	2	0	91-120 Days	7
\$250,000 - 299,999	1	10	3	1	0	91	1	0	Over 120 Days	38
\$300,000 - 349,999	0	9	4	0	0	134	0	0	Total	103
\$350,000 - 399,999	0	3	7	0	0	176	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	1	11	0	0	88	1	0	Conventional	80
\$450,000 - 499,999	0	1	8	0	0	113	0	0	FHA	1
\$500,000 - 599,999	0	3	4	0	0	109	0	0	VA	16
\$600,000 - 699,999	1	0	4	0	0	33	1	1	Assumption	3
\$700,000 - 799,999	0	0	0	0	0	34	0	0	Cash	2
\$800,000 - 899,999	0	0	1	0	0	10	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	10	0	0	All Other	1
\$1,000,000 - 2,499,999	0	1	1	0	0	19	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	3	0	0	Total	103
\$5,000,000 & Over	0	0	0	0	0	2	0	0	Grand Totals	
Totals	13	39	44	7	0	921	11	1	103	
Grand Totals	103					933				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 38,447,981	\$ 50,662,985	- 24.11 %	Total Number of NEW listings taken for the month: 236
Average Sold Price:	\$ 373,281	\$ 337,753	10.52 %	Total Number of Properties marked Contract for the month: 116
Median Sold Price:	\$ 330,000	\$ 317,200	4.04 %	Total Number of Properties marked Contingent for the month: 35
Total Units Sold:	103	150	- 31.33 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 151
Average Days on Market:	120	45	166.67 %	
Average List Price for Solds:	\$ 389,443	\$ 344,875	12.92 %	
Avg Sale Price as a percentage of Avg List Price:	95.85 %	97.93 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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