

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 11/01/2007 to 11/30/2007

Statistics generated on: 12/06/2007

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	0	0	4	1-30 Days	17
\$100,000 - 149,999	0	2	1	0	0	13	0	0	31-60 Days	6
\$150,000 - 199,999	0	4	0	1	0	57	6	0	61 - 90 Days	8
\$200,000 - 249,999	1	3	0	1	0	66	7	1	91-120 Days	9
\$250,000 - 299,999	0	10	2	0	0	144	0	0	Over 120 Days	22
\$300,000 - 349,999	0	10	6	0	0	128	0	2	Total	62
\$350,000 - 399,999	0	0	3	0	0	171	1	0	Type of Financing (No. of Units)	
\$400,000 - 449,999	0	1	9	0	0	80	0	0	Conventional	34
\$450,000 - 499,999	0	0	2	0	0	82	0	0	FHA	6
\$500,000 - 599,999	1	0	1	0	0	92	0	0	VA	9
\$600,000 - 699,999	0	1	2	0	0	40	0	0	Assumption	6
\$700,000 - 799,999	0	0	0	0	0	12	0	0	Cash	4
\$800,000 - 899,999	0	0	0	0	0	10	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	5	0	0	All Other	3
\$1,000,000 - 2,499,999	0	0	1	0	0	18	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	2	0	0	Total	62
\$5,000,000 & Over	0	0	0	0	0	1	0	0		
Totals	2	31	27	2	0	921	14	7		
Grand Totals	62					942				

	<u>2007</u>	<u>2006</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 21,088,074	\$ 27,317,060	- 22.80 %	Total Number of NEW listings taken for the month: 126
Average Sold Price:	\$ 340,130	\$ 337,248	0.85 %	Total Number of Properties marked Contract for the month: 48
Median Sold Price:	\$ 319,698	\$ 310,000	3.13 %	Total Number of Properties marked Contingent for the month: 14
Total Units Sold:	62	81	- 23.46 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 62
Average Days on Market:	127	92	38.04 %	
Average List Price for Solds:	\$ 362,413	\$ 352,217	2.89 %	
Avg Sale Price as a percentage of Avg List Price:	93.85 %	95.75 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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