

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$100K to >\$5M Format**

Calvert County, MD

From: 04/01/2008 to 04/30/2008

Statistics generated on: 05/07/2008

| Price Class               | Residential Unit Sales<br>Number of Bedrooms |                         |                               |                                  | Active Listings              |                                  | Time on Market                                       |    |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|--|----|
|                           | 2<br>Or Less<br>Detach/Attach                | 3<br>Detach/Attach      | 4<br>or More<br>Detach/Attach | Condo<br>Coop and<br>Ground Rent | Residential<br>Detach/Attach | Condo<br>Coop and<br>Ground Rent | of Units Sold<br>(No. of Units)                      |    |
| Under \$100,000           | 0   0  | 0   0                   | 0   0                         | 0                                | 1   0                        | 2                                | 1 - 30 Days  | 6  |
| \$100,000 - 149,999       | 1   0  | 1   0                   | 0   0                         | 0                                | 3   0                        | 0                                | 31 - 60 Days   | 8  |
| \$150,000 - 199,999       | 0   0  | 1   0                   | 0   0                         | 0                                | 17   1                       | 1                                | 61 - 90 Days   | 11 |
| \$200,000 - 249,999       | 0   1  | 12   0                  | 3   0                         | 0                                | 71   1                       | 1                                | 91 - 120 Days  | 2  |
| \$250,000 - 299,999       | 1   0  | 5   2                   | 3   0                         | 1                                | 134   9                      | 6                                | Over 120 Days  | 34 |
| \$300,000 - 349,999       | 0   0  | 3   1                   | 1   0                         | 1                                | 100   32                     | 10                               | Total  | 61 |
| \$350,000 - 399,999       | 0   0  | 1   1                   | 0   0                         | 0                                | 123   7                      | 7                                | Type of Financing<br>of Units Sold<br>(No. of Units) |    |
| \$400,000 - 449,999       | 0   0  | 3   1                   | 4   0                         | 1                                | 64   1                       | 3                                | Conventional   | 29 |
| \$450,000 - 499,999       | 0   0  | 2   0                   | 2   0                         | 0                                | 157   1                      | 7                                | FHA  | 16 |
| \$500,000 - 599,999       | 0   0  | 0   0                   | 7   0                         | 0                                | 153   5                      | 10                               | VA   | 5  |
| \$600,000 - 699,999       | 0   0  | 0   0                   | 1   0                         | 0                                | 75   0                       | 11                               | Assumption   | 6  |
| \$700,000 - 799,999       | 0   0  | 0   0                   | 0   0                         | 0                                | 40   1                       | 2                                | Cash   | 4  |
| \$800,000 - 899,999       | 0   0  | 1   0                   | 0   0                         | 0                                | 26   0                       | 2                                | Owner Finance  | 0  |
| \$900,000 - 999,999       | 0   0  | 0   0                   | 0   0                         | 0                                | 17   0                       | 0                                | All Other  | 1  |
| \$1,000,000 - 2,499,999   | 0   0  | 0   0                   | 0   0                         | 0                                | 32   0                       | 0                                | Unreported   | 0  |
| \$2,500,000 - 4,999,999   | 0   0  | 0   0                   | 0   0                         | 0                                | 2   0                        | 0                                | Total  | 61 |
| \$5,000,000 & Over        | 0   0  | 0   0                   | 0   0                         | 0                                | 0   0                        | 0                                |  |    |
| Totals                    | 2   1  | 29   5                  | 21   0                        | 3                                | 1073                         | 62                               |  |    |
| Detach/Attach Totals      | 52   6                                       |                         |                               |                                  | 1015   58                    |                                  |  |    |
| Grand Totals              | 61   |                         |                               |                                  | 1135                         |                                  |  |    |
| Average Sold Prices       | \$ 210,900   \$ 220,500                      | \$ 300,724   \$ 325,888 | \$ 422,424   \$ 0             | \$ 335,833                       |                              |                                  |  |    |
| Last Year Avg Sold Prices | \$ 252,125   \$ 0                            | \$ 360,619   \$ 353,996 | \$ 498,029   \$ 0             | \$ 254,300                       |                              |                                  |  |    |
| Average Sold % Change     | - 16.35 %   N/A                              | - 16.61 %   - 7.94 %    | - 15.18 %   N/A               | 32.06 %                          |                              |                                  |  |    |
| Last Year Units Sold      | 4   0  | 28   4                  | 38   0                        | 3                                |                              |                                  |  |    |

  

|   | 2008                    | 2007                    | % Change              |
|---|-------------------------|-------------------------|-----------------------|
| <b>Total Sold Dollar Volume:</b>                  | \$ 20,871,154           | \$ 32,209,827           | - 35.20 %             |
| Average Sold Price:                               | \$ 342,150              | \$ 418,309              | - 18.21 %             |
| Median Sold Price:                                | \$ 295,500              | \$ 370,000              | - 20.14 %             |
| Total Units Sold:                                 | 61                      | 77                      | - 20.78 %             |
| Detach/Attach Average Sold:                       | \$ 346,418   \$ 308,324 | \$ 429,013   \$ 353,996 | - 19.25 %   - 12.90 % |
| Average Days on Market:                           | 186                     | 122                     | 52.46 %               |
| Average List Price for Solds:                     | \$ 381,282              | \$ 435,473              | - 12.44 %             |
| Avg Sale Price as a percentage of Avg List Price: | 89.74 %                 | 96.06 %                 |                       |

  

| Total Number of NEW listings<br>taken for the month: 198                  |     |
|---|-----|
| <b>Total # of Listings that are New Construction</b>                      |     |
| Active Listings:  | 276 |
| Sold Listings:  | 6   |
| <b>Total Number of Properties<br/>marked Contract for the month: 59</b>   |     |
| <b>Total Number of Properties<br/>marked Contingent for the month: 12</b> |     |
| <b>Total Number of NEW pendings<br/>(CONTRACTS + CONTINGENTS): 71</b>     |     |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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