

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Charles County, MD

From: 01/01/2008 to 01/31/2008

Statistics generated on: 02/06/2008

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	0	0	0	0	0	1	2	1 -30 Days	13
\$100,000 - 149,999	0	0	0	0	0	3	8	0	31-60 Days	9
\$150,000 - 199,999	0	1	0	0	0	24	1	0	61 - 90 Days	9
\$200,000 - 249,999	1	13	2	0	0	121	9	0	91-120 Days	4
\$250,000 - 299,999	1	15	7	0	0	236	12	0	Over 120 Days	37
\$300,000 - 349,999	0	6	4	0	0	248	2	0	Total	72
\$350,000 - 399,999	1	3	9	0	0	233	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	5	0	0	152	0	0	Conventional	36
\$450,000 - 499,999	0	0	2	0	0	153	0	0	FHA	13
\$500,000 - 599,999	0	0	0	0	0	161	0	0	VA	11
\$600,000 - 699,999	0	1	0	0	0	57	0	0	Assumption	7
\$700,000 - 799,999	0	0	1	0	0	36	1	0	Cash	4
\$800,000 - 899,999	0	0	0	0	0	14	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	12	0	0	All Other	1
\$1,000,000 - 2,499,999	0	0	0	0	0	19	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	2	0	0	Total	72
\$5,000,000 & Over	0	0	0	0	0	0	0	0	Grand Totals	
Totals	3	39	30	0	0	1471	34	2		
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<table> <thead> <tr> <th></th> <th>2008</th> <th>2007</th> <th>% Change</th> </tr> </thead> <tbody> <tr> <td><b>Total Sold Dollar Volume:</b></td> <td>\$ 22,448,082</td> <td>\$ 51,616,659</td> <td>- 56.51 %</td> </tr> <tr> <td><b>Average Sold Price:</b></td> <td>\$ 311,779</td> <td>\$ 346,421</td> <td>- 10.00 %</td> </tr> <tr> <td><b>Median Sold Price:</b></td> <td>\$ 289,250</td> <td>\$ 310,000</td> <td>- 6.69 %</td> </tr> <tr> <td><b>Total Units Sold:</b></td> <td>72</td> <td>149</td> <td>- 51.68 %</td> </tr> <tr> <td><b>Average Days on Market:</b></td> <td>143</td> <td>94</td> <td>52.13 %</td> </tr> <tr> <td><b>Average List Price for Solds:</b></td> <td>\$ 345,611</td> <td>\$ 365,831</td> <td>- 5.53 %</td> </tr> <tr> <td><b>Avg Sale Price as a percentage of Avg List Price:</b></td> <td>90.21 %</td> <td>94.69 %</td> <td></td> </tr> </tbody> </table>		2008	2007	% Change	<b>Total Sold Dollar Volume:</b>	\$ 22,448,082	\$ 51,616,659	- 56.51 %	<b>Average Sold Price:</b>	\$ 311,779	\$ 346,421	- 10.00 %	<b>Median Sold Price:</b>	\$ 289,250	\$ 310,000	- 6.69 %	<b>Total Units Sold:</b>	72	149	- 51.68 %	<b>Average Days on Market:</b>	143	94	52.13 %	<b>Average List Price for Solds:</b>	\$ 345,611	\$ 365,831	- 5.53 %	<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.21 %	94.69 %		<p><b>Total Number of NEW listings taken for the month: 364</b></p> <p><b>Total Number of Properties marked Contract for the month: 77</b></p> <p><b>Total Number of Properties marked Contingent for the month: 19</b></p> <p><b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 96</b></p>
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Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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