

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Charles County, MD

From: 06/01/2008 to 06/30/2008

Statistics generated on: 07/08/2008

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|--|-----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 0 | 0 0 | 0 0 | 0 | 1 0 | 0 | 1 -30 Days | 27 |
| \$30,000-\$39,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 31-60 Days | 15 |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 61 - 90 Days | 12 |
| \$50,000-\$59,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 91-120 Days | 4 |
| \$60,000-\$69,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Over 120 Days | 51 |
| \$70,000-\$79,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Total | 109 |
| \$80,000-\$89,999 | 0 0 | 0 0 | 0 0 | 0 | 1 0 | 2 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 2 | | |
| \$100,000-\$119,999 | 0 0 | 0 0 | 0 0 | 0 | 2 0 | 7 | Conventional | 28 |
| \$120,000-\$139,999 | 0 0 | 0 0 | 0 0 | 0 | 2 3 | 7 | FHA | 48 |
| \$140,000-\$159,999 | 0 0 | 0 0 | 0 0 | 0 | 2 1 | 1 | VA | 23 |
| \$160,000-\$179,999 | 1 0 | 0 1 | 0 0 | 0 | 3 11 | 1 | Assumption | 7 |
| \$180,000-\$199,999 | 0 0 | 0 3 | 1 0 | 0 | 11 22 | 0 | Cash | 2 |
| \$200,000-\$249,999 | 1 1 | 7 9 | 2 0 | 2 | 67 114 | 9 | Owner Finance | 0 |
| \$250,000-\$299,999 | 0 0 | 13 5 | 6 4 | 0 | 179 72 | 6 | All Other | 1 |
| \$300,000-\$399,999 | 1 0 | 5 0 | 22 0 | 0 | 463 48 | 2 | Unreported | 0 |
| \$400,000-\$499,999 | 0 0 | 1 0 | 17 0 | 1 | 299 3 | 1 | Total | 109 |
| Over \$500,000 | 0 0 | 1 0 | 5 0 | 0 | 255 1 | 0 | | |
| Totals | 3 1 | 27 18 | 53 4 | 3 | 1560 | 39 | | |
| Detach/Attach Totals | 83 23 | | | | 1285 275 | | | |
| Grand Totals | 109 | | | | 1599 | | | |
| Average Sold Prices | \$ 233,333 \$ 208,900 | \$ 296,455 \$ 228,647 | \$ 396,700 \$ 280,125 | \$ 288,333 | | | | |
| Last Year Avg Sold Prices | \$ 230,000 \$ 244,983 | \$ 341,448 \$ 264,047 | \$ 431,279 \$ 295,757 | \$ 173,625 | | | | |
| Average Sold % Change | 1.45 % - 14.73 % | - 13.18 % - 13.41 % | - 8.02 % - 5.29 % | 66.07 % | | | | |
| Last Year Units Sold | 2 3 | 42 39 | 70 7 | 6 | | | | |

| | 2008 | 2007 | % Change | Total Number of NEW listings taken for the month: 314 | |
|--|-------------------------|-------------------------|----------------------|---|-----|
| Total Sold Dollar Volume: | \$ 36,039,416 | \$ 59,135,226 | - 39.06 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 330,637 | \$ 349,913 | - 5.51 % | Active Listings: | 259 |
| Median Sold Price: | \$ 299,900 | \$ 322,000 | - 6.86 % | Sold Listings: | 7 |
| Total Units Sold: | 109 | 169 | - 35.50 % | Total Number of Properties marked Contract for the month: 93 | |
| Detach/Attach Average Sold: | \$ 358,185 \$ 236,741 | \$ 394,653 \$ 267,410 | - 9.24 % - 11.47 % | Total Number of Properties marked Contingent for the month: 35 | |
| Average Days on Market: | 151 | 81 | 86.42 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 128 | |
| Average List Price for Solds: | \$ 357,772 | \$ 359,946 | - 0.60 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 92.42 % | 97.21 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

Copyright 2008 - Information deemed reliable, but is not guaranteed.