

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Saint Marys County, MD

From: 01/01/2008 to 01/31/2008

Statistics generated on: 02/06/2008

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	1	0	0	0	3	0	5	1 -30 Days	8
\$100,000 - 149,999	1	0	0	0	0	11	0	0	31-60 Days	10
\$150,000 - 199,999	2	5	0	0	0	55	9	0	61 - 90 Days	7
\$200,000 - 249,999	1	5	0	0	0	71	6	1	91-120 Days	5
\$250,000 - 299,999	0	12	6	0	0	135	0	0	Over 120 Days	25
\$300,000 - 349,999	0	1	4	0	0	144	0	1	<b>Total</b>	<b>55</b>
\$350,000 - 399,999	0	2	1	0	0	156	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	1	4	0	0	75	0	0	Conventional	30
\$450,000 - 499,999	0	0	1	0	0	82	0	0	FHA	4
\$500,000 - 599,999	1	1	2	0	0	77	0	0	VA	7
\$600,000 - 699,999	0	0	2	0	0	30	0	0	Assumption	9
\$700,000 - 799,999	0	1	0	0	0	11	0	0	Cash	3
\$800,000 - 899,999	0	0	1	0	0	10	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	5	0	0	All Other	2
\$1,000,000 - 2,499,999	0	0	0	0	0	16	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	<b>Total</b>	<b>55</b>
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
<b>Totals</b>	<b>5</b>	<b>29</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>885</b>	<b>15</b>	<b>7</b>		
<b>Grand Totals</b>						<b>907</b>				

<table> <thead> <tr> <th></th> <th><u>2008</u></th> <th><u>2007</u></th> <th><u>% Change</u></th> </tr> </thead> <tbody> <tr> <td><b>Total Sold Dollar Volume:</b></td> <td>\$ 18,246,480</td> <td>\$ 32,224,626</td> <td>- 43.38 %</td> </tr> <tr> <td><b>Average Sold Price:</b></td> <td>\$ 331,754</td> <td>\$ 346,501</td> <td>- 4.26 %</td> </tr> <tr> <td><b>Median Sold Price:</b></td> <td>\$ 292,990</td> <td>\$ 327,000</td> <td>- 10.40 %</td> </tr> <tr> <td><b>Total Units Sold:</b></td> <td>55</td> <td>93</td> <td>- 40.86 %</td> </tr> <tr> <td><b>Average Days on Market:</b></td> <td>133</td> <td>106</td> <td>25.47 %</td> </tr> <tr> <td><b>Average List Price for Solds:</b></td> <td>\$ 356,052</td> <td>\$ 364,116</td> <td>- 2.21 %</td> </tr> <tr> <td><b>Avg Sale Price as a percentage of Avg List Price:</b></td> <td>93.18 %</td> <td>95.16 %</td> <td></td> </tr> </tbody> </table>		<u>2008</u>	<u>2007</u>	<u>% Change</u>	<b>Total Sold Dollar Volume:</b>	\$ 18,246,480	\$ 32,224,626	- 43.38 %	<b>Average Sold Price:</b>	\$ 331,754	\$ 346,501	- 4.26 %	<b>Median Sold Price:</b>	\$ 292,990	\$ 327,000	- 10.40 %	<b>Total Units Sold:</b>	55	93	- 40.86 %	<b>Average Days on Market:</b>	133	106	25.47 %	<b>Average List Price for Solds:</b>	\$ 356,052	\$ 364,116	- 2.21 %	<b>Avg Sale Price as a percentage of Avg List Price:</b>	93.18 %	95.16 %		<p><b>Total Number of NEW listings taken for the month: 169</b></p> <p><b>Total Number of Properties marked Contract for the month: 57</b></p> <p><b>Total Number of Properties marked Contingent for the month: 13</b></p> <p><b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 70</b></p>
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Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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