

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$30K to >\$500K Format

Saint Marys County, MD

From: 03/01/2008 to 03/31/2008

Statistics generated on: 04/08/2008

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------|--|----|-----------|----------------------------|-----------------|----------------------------|---|----|
| | 2 Or Less | 3 | 4 or More | Condo Coop and Ground Rent | Residential | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 | 0 | 0 | 0 | 0 | 1 | 1 - 30 Days | 17 |
| \$30,000-\$39,000 | 0 | 0 | 0 | 0 | 0 | 0 | 31-60 Days | 11 |
| \$40,000-\$49,999 | 0 | 0 | 0 | 0 | 0 | 2 | 61 - 90 Days | 4 |
| \$50,000-\$59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 91-120 Days | 3 |
| \$60,000-\$69,999 | 0 | 0 | 0 | 0 | 0 | 2 | Over 120 Days | 29 |
| \$70,000-\$79,999 | 0 | 0 | 0 | 0 | 0 | 1 | Total | 64 |
| \$80,000-\$89,999 | 0 | 1 | 0 | 0 | 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000-\$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | Conventional | 43 |
| \$100,000-\$119,999 | 0 | 0 | 0 | 0 | 3 | 1 | FHA | 6 |
| \$120,000-\$139,999 | 0 | 1 | 0 | 0 | 9 | 0 | VA | 6 |
| \$140,000-\$159,999 | 0 | 2 | 0 | 0 | 18 | 2 | Assumption | 6 |
| \$160,000-\$179,999 | 0 | 2 | 0 | 2 | 20 | 6 | Cash | 3 |
| \$180,000-\$199,999 | 0 | 2 | 0 | 0 | 20 | 2 | Owner Finance | 0 |
| \$200,000-\$249,999 | 1 | 8 | 3 | 0 | 72 | 4 | All Other | 0 |
| \$250,000-\$299,999 | 0 | 12 | 4 | 0 | 152 | 2 | Unreported | 0 |
| \$300,000-\$399,999 | 0 | 6 | 7 | 0 | 334 | 0 | Total | 64 |
| \$400,000-\$499,999 | 0 | 2 | 7 | 0 | 156 | 0 | | |
| Over \$500,000 | 0 | 2 | 2 | 0 | 156 | 0 | | |
| Totals | 1 | 38 | 23 | 2 | 940 | 23 | | |
| Grand Totals | 64 | | | | 963 | | | |

| | | | | |
|--|---------------|---------------|-----------------|---|
| | 2008 | 2007 | % Change | Total Number of NEW listings taken for the month: 215 |
| Total Sold Dollar Volume: | \$ 19,622,882 | \$ 33,653,668 | - 41.69 % | Total Number of Properties marked Contract for the month: 72 |
| Average Sold Price: | \$ 306,608 | \$ 350,559 | - 12.54 % | Total Number of Properties marked Contingent for the month: 24 |
| Median Sold Price: | \$ 283,878 | \$ 325,750 | - 12.85 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 96 |
| Total Units Sold: | 64 | 96 | - 33.33 % | |
| Average Days on Market: | 147 | 110 | 33.64 % | |
| Average List Price for Solds: | \$ 331,655 | \$ 372,657 | - 11.00 % | |
| Avg Sale Price as a percentage of Avg List Price: | 92.45 % | 94.07 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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