

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Saint Marys County, MD

From: 11/01/2008 to 11/30/2008

Statistics generated on: 12/08/2008

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	2	0	0	0	3	0	5	1 -30 Days	15
\$100,000 - 149,999	1	0	0	0	0	33	3	0	31-60 Days	9
\$150,000 - 199,999	1	4	2	0	0	64	14	0	61 - 90 Days	13
\$200,000 - 249,999	0	12	1	0	0	95	8	0	91-120 Days	5
\$250,000 - 299,999	0	9	3	0	0	163	2	0	Over 120 Days	21
\$300,000 - 349,999	0	7	4	0	0	150	0	0	Total	63
\$350,000 - 399,999	1	3	8	0	0	172	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	2	0	0	83	0	0	Conventional	28
\$450,000 - 499,999	0	0	0	0	0	54	0	0	FHA	11
\$500,000 - 599,999	0	1	0	0	0	66	0	0	VA	11
\$600,000 - 699,999	0	0	1	0	0	23	0	0	Assumption	3
\$700,000 - 799,999	0	0	0	0	0	17	0	0	Cash	6
\$800,000 - 899,999	0	0	0	0	0	9	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	1	0	0	6	0	0	All Other	4
\$1,000,000 - 2,499,999	0	0	0	0	0	19	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	6	0	0	Total	63
\$5,000,000 & Over	0	0	0	0	0	1	0	0	Grand Totals	
Totals	3	38	22	0	0	964	27	5	63	
Grand Totals						996				

<table> <thead> <tr> <th></th> <th>2008</th> <th>2007</th> <th>% Change</th> </tr> </thead> <tbody> <tr> <td><b>Total Sold Dollar Volume:</b></td> <td>\$ 18,912,171</td> <td>\$ 21,088,074</td> <td>- 10.32 %</td> </tr> <tr> <td><b>Average Sold Price:</b></td> <td>\$ 300,193</td> <td>\$ 340,130</td> <td>- 11.74 %</td> </tr> <tr> <td><b>Median Sold Price:</b></td> <td>\$ 281,900</td> <td>\$ 319,698</td> <td>- 11.82 %</td> </tr> <tr> <td><b>Total Units Sold:</b></td> <td>63</td> <td>62</td> <td>1.61 %</td> </tr> <tr> <td><b>Average Days on Market:</b></td> <td>107</td> <td>127</td> <td>- 15.75 %</td> </tr> <tr> <td><b>Average List Price for Solds:</b></td> <td>\$ 321,512</td> <td>\$ 362,413</td> <td>- 11.29 %</td> </tr> <tr> <td><b>Avg Sale Price as a percentage of Avg List Price:</b></td> <td>93.37 %</td> <td>93.85 %</td> <td></td> </tr> </tbody> </table>		2008	2007	% Change	<b>Total Sold Dollar Volume:</b>	\$ 18,912,171	\$ 21,088,074	- 10.32 %	<b>Average Sold Price:</b>	\$ 300,193	\$ 340,130	- 11.74 %	<b>Median Sold Price:</b>	\$ 281,900	\$ 319,698	- 11.82 %	<b>Total Units Sold:</b>	63	62	1.61 %	<b>Average Days on Market:</b>	107	127	- 15.75 %	<b>Average List Price for Solds:</b>	\$ 321,512	\$ 362,413	- 11.29 %	<b>Avg Sale Price as a percentage of Avg List Price:</b>	93.37 %	93.85 %		<p><b>Total Number of NEW listings taken for the month: 155</b></p> <p><b>Total Number of Properties marked Contract for the month: 28</b></p> <p><b>Total Number of Properties marked Contingent for the month: 10</b></p> <p><b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 38</b></p>
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Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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