

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Charles County, MD

From: 06/01/2009 to 06/30/2009

Statistics generated on: 07/08/2009

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|-----|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 12 | 13 | 4 | 1-30 Days | 38 |
| \$100,000 - 149,999 | 0 | 3 | 0 | 1 | 0 | 45 | 14 | 1 | 31-60 Days | 16 |
| \$150,000 - 199,999 | 2 | 15 | 9 | 0 | 0 | 134 | 4 | 1 | 61 - 90 Days | 15 |
| \$200,000 - 249,999 | 2 | 11 | 7 | 0 | 0 | 162 | 5 | 0 | 91-120 Days | 10 |
| \$250,000 - 299,999 | 3 | 12 | 12 | 0 | 0 | 241 | 8 | 1 | Over 120 Days | 42 |
| \$300,000 - 349,999 | 0 | 3 | 19 | 0 | 0 | 188 | 8 | 0 | Total | 121 |
| \$350,000 - 399,999 | 0 | 1 | 10 | 1 | 0 | 158 | 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$400,000 - 449,999 | 0 | 0 | 4 | 0 | 0 | 85 | 1 | 0 | Conventional | 29 |
| \$450,000 - 499,999 | 0 | 0 | 2 | 0 | 0 | 66 | 1 | 0 | FHA | 51 |
| \$500,000 - 599,999 | 0 | 0 | 3 | 0 | 0 | 44 | 0 | 0 | VA | 29 |
| \$600,000 - 699,999 | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 0 | Assumption | 3 |
| \$700,000 - 799,999 | 0 | 0 | 1 | 0 | 0 | 21 | 0 | 0 | Cash | 6 |
| \$800,000 - 899,999 | 0 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | Owner Finance | 0 |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | All Other | 3 |
| \$1,000,000 - 2,499,999 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 | Unreported | 0 |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | Total | 121 |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Grand Totals | |
| Totals | 7 | 45 | 67 | 2 | 0 | 1212 | 54 | 7 | 121 | |
| Grand Totals | 121 | | | | | 1273 | | | | |

| | <u>2009</u> | <u>2008</u> | <u>% Change</u> | |
|--|---------------|---------------|-----------------|---|
| Total Sold Dollar Volume: | \$ 33,270,561 | \$ 36,039,416 | - 7.68 % | Total Number of NEW listings taken for the month: 275 |
| Average Sold Price: | \$ 274,963 | \$ 330,637 | - 16.84 % | Total Number of Properties marked Contract for the month: 90 |
| Median Sold Price: | \$ 270,000 | \$ 299,900 | - 9.97 % | Total Number of Properties marked Contingent for the month: 52 |
| Total Units Sold: | 121 | 109 | 11.01 % | Total Number of NEW pendings |
| Average Days on Market: | 127 | 151 | - 15.89 % | (CONTRACTS + CONTINGENTS): 142 |
| Average List Price for Solds: | \$ 298,535 | \$ 357,772 | - 16.56 % | |
| Avg Sale Price as a percentage of Avg List Price: | 92.10 % | 92.42 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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