

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Saint Marys County, MD

From: 04/01/2009 to 04/30/2009

Statistics generated on: 05/06/2009

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | | | |
|---------------------------|--|-------------------------|----------------------------|----------------------------------|------------------------------|----------------------------------|--|----|---------------|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | | | |
| Under \$30,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 1 -30 Days | 16 | | |
| \$30,000-\$39,000 | 0 0 | 0 0 | 0 0 | 0 | 0 1 | 0 | 31-60 Days | 6 | | |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 61 - 90 Days | 5 | | |
| \$50,000-\$59,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 2 | 91-120 Days | 11 | | |
| \$60,000-\$69,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | Over 120 Days | 26 | | |
| \$70,000-\$79,999 | 0 0 | 1 0 | 0 0 | 0 | 1 2 | 0 | Total | 64 | | |
| \$80,000-\$89,999 | 0 0 | 1 0 | 0 0 | 0 | 0 0 | 0 | Type of Financing of Units Sold (No. of Units) | | | |
| \$90,000- \$99,999 | 0 0 | 0 0 | 0 0 | 0 | 1 3 | 0 | | | Conventional | 18 |
| \$100,000-\$119,999 | 0 1 | 2 0 | 0 0 | 0 | 6 5 | 0 | | | FHA | 19 |
| \$120,000-\$139,999 | 0 0 | 1 0 | 0 0 | 0 | 0 5 | 1 | | | VA | 11 |
| \$140,000-\$159,999 | 1 0 | 1 0 | 1 0 | 0 | 12 6 | 5 | | | Assumption | 5 |
| \$160,000-\$179,999 | 0 0 | 0 1 | 0 0 | 2 | 15 9 | 3 | | | Cash | 7 |
| \$180,000-\$199,999 | 0 1 | 1 1 | 0 0 | 0 | 15 12 | 9 | | | Owner Finance | 0 |
| \$200,000-\$249,999 | 3 0 | 13 1 | 1 0 | 0 | 75 22 | 4 | | | All Other | 4 |
| \$250,000-\$299,999 | 1 0 | 2 0 | 8 0 | 0 | 150 10 | 1 | | | Unreported | 0 |
| \$300,000-\$399,999 | 0 0 | 6 0 | 9 0 | 0 | 249 6 | 0 | | | Total | 64 |
| \$400,000-\$499,999 | 0 0 | 0 0 | 3 0 | 0 | 120 2 | 0 | | | | |
| Over \$500,000 | 1 0 | 0 0 | 1 0 | 0 | 134 6 | 1 | | | | |
| Totals | 6 2 | 28 3 | 23 0 | 2 | 867 | 28 | | | | |
| Detach/Attach Totals | 57 5 | | | | 778 | 89 | | | | |
| Grand Totals | 64 | | | | 895 | | | | | |
| Average Sold Prices | \$ 601,500 \$ 141,000 | \$ 227,660 \$ 198,333 | \$ 345,929 \$ 0 | \$ 165,500 | | | | | | |
| Last Year Avg Sold Prices | \$ 201,030 \$ 0 | \$ 302,776 \$ 192,670 | \$ 415,383 \$ 0 | \$ 185,000 | | | | | | |
| Average Sold % Change | 199.21 % N/A | - 24.81 % 2.94 % | - 16.72 % N/A | - 10.54 % | | | | | | |
| Last Year Units Sold | 5 0 | 31 6 | 33 0 | 1 | | | | | | |

| | 2009 | 2008 | % Change | Total Number of NEW listings taken for the month: 185 | | | | | | | |
|--|-------------------------|-------------------------|---------------------|--|--|---|--|------------------|-----|----------------|----|
| Total Sold Dollar Volume: | \$ 19,147,854 | \$ 25,439,860 | - 24.73 % | <table border="1"> <tr> <th colspan="2">Total # of Listings that are New Construction</th> </tr> <tr> <td>Active Listings:</td> <td>259</td> </tr> <tr> <td>Sold Listings:</td> <td>12</td> </tr> </table> | | Total # of Listings that are New Construction | | Active Listings: | 259 | Sold Listings: | 12 |
| Total # of Listings that are New Construction | | | | | | | | | | | |
| Active Listings: | 259 | | | | | | | | | | |
| Sold Listings: | 12 | | | | | | | | | | |
| Average Sold Price: | \$ 299,185 | \$ 334,735 | - 10.62 % | | | | | | | | |
| Median Sold Price: | \$ 245,000 | \$ 299,450 | - 18.18 % | | | | | | | | |
| Total Units Sold: | 64 | 76 | - 15.79 % | Total Number of Properties marked Contract for the month: 80 Total Number of Properties marked Contingent for the month: 23 Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 103 | | | | | | | |
| Detach/Attach Average Sold: | \$ 314,734 \$ 175,400 | \$ 349,259 \$ 192,670 | - 9.89 % - 8.96 % | | | | | | | | |
| Average Days on Market: | 138 | 161 | - 14.29 % | | | | | | | | |
| Average List Price for Solds: | \$ 336,622 | \$ 369,797 | - 8.97 % | | | | | | | | |
| Avg Sale Price as a percentage of Avg List Price: | 88.88 % | 90.52 % | | | | | | | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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