

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format

Saint Marys County, MD

From: 01/01/2009 to 01/31/2009

Statistics generated on: 02/06/2009

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|----|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 4 | 1 -30 Days | 6 |
| \$100,000 - 149,999 | 2 | 2 | 1 | 1 | 0 | 34 | 4 | 0 | 31-60 Days | 7 |
| \$150,000 - 199,999 | 3 | 3 | 1 | 1 | 0 | 54 | 13 | 0 | 61 - 90 Days | 2 |
| \$200,000 - 249,999 | 0 | 5 | 0 | 0 | 0 | 80 | 5 | 0 | 91-120 Days | 7 |
| \$250,000 - 299,999 | 0 | 6 | 4 | 0 | 0 | 161 | 2 | 0 | Over 120 Days | 23 |
| \$300,000 - 349,999 | 0 | 1 | 10 | 0 | 0 | 147 | 0 | 0 | Total | 45 |
| \$350,000 - 399,999 | 0 | 0 | 3 | 0 | 0 | 123 | 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$400,000 - 449,999 | 0 | 0 | 1 | 0 | 0 | 71 | 0 | 0 | Conventional | 16 |
| \$450,000 - 499,999 | 0 | 0 | 1 | 0 | 0 | 49 | 0 | 0 | FHA | 15 |
| \$500,000 - 599,999 | 0 | 0 | 0 | 0 | 0 | 47 | 0 | 0 | VA | 8 |
| \$600,000 - 699,999 | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 0 | Assumption | 3 |
| \$700,000 - 799,999 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | Cash | 3 |
| \$800,000 - 899,999 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | Owner Finance | 0 |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | All Other | 0 |
| \$1,000,000 - 2,499,999 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | Unreported | 0 |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | Total | 45 |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Grand Totals | |
| Totals | 5 | 17 | 21 | 2 | 0 | 849 | 24 | 4 | 45 | |
| Grand Totals | 45 | | | | | 877 | | | | |

| | | | |
|--|---------------|-----------------|---|
| 2009 | 2008 | % Change | Total Number of NEW listings taken for the month: 142 |
| Total Sold Dollar Volume: \$ 11,724,772 | \$ 18,246,480 | - 35.74 % | Total Number of Properties marked Contract for the month: 49 |
| Average Sold Price: \$ 260,550 | \$ 331,754 | - 21.46 % | Total Number of Properties marked Contingent for the month: 17 |
| Median Sold Price: \$ 265,000 | \$ 292,990 | - 9.55 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 66 |
| Total Units Sold: 45 | 55 | - 18.18 % | |
| Average Days on Market: 178 | 133 | 33.83 % | |
| Average List Price for Solds: \$ 296,970 | \$ 356,052 | - 16.59 % | |
| Avg Sale Price as a percentage of Avg List Price: 87.74 % | 93.18 % | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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