

Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - Detached/Attached Report - <\$30K to >\$500K

Saint Marys County, MD

From: 11/01/2009 to 11/30/2009

Statistics generated on: 12/08/2009

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|--|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 1 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 1 - 30 Days | 24 |
| \$30,000-\$39,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 31-60 Days | 15 |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 3 | 61 - 90 Days | 13 |
| \$50,000-\$59,999 | 0 0 | 0 1 | 0 0 | 0 | 0 0 | 2 | 91-120 Days | 7 |
| \$60,000-\$69,999 | 0 0 | 0 0 | 0 0 | 0 | 1 0 | 0 | Over 120 Days | 33 |
| \$70,000-\$79,999 | 0 0 | 0 1 | 0 0 | 0 | 2 1 | 0 | Total | 92 |
| \$80,000-\$89,999 | 0 0 | 0 0 | 0 0 | 0 | 4 2 | 1 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 1 0 | 0 0 | 0 0 | 0 | 3 2 | 0 | | |
| \$100,000-\$119,999 | 1 0 | 1 0 | 0 0 | 0 | 4 7 | 1 | Conventional | 30 |
| \$120,000-\$139,999 | 0 0 | 1 0 | 1 0 | 0 | 10 17 | 3 | FHA | 18 |
| \$140,000-\$159,999 | 0 0 | 0 0 | 0 0 | 1 | 13 4 | 8 | VA | 29 |
| \$160,000-\$179,999 | 1 1 | 1 3 | 0 0 | 1 | 20 11 | 15 | Assumption | 4 |
| \$180,000-\$199,999 | 1 0 | 2 0 | 0 0 | 3 | 13 17 | 13 | Cash | 7 |
| \$200,000-\$249,999 | 0 0 | 3 2 | 1 0 | 1 | 82 12 | 7 | Owner Finance | 0 |
| \$250,000-\$299,999 | 0 0 | 12 1 | 10 0 | 0 | 114 10 | 0 | All Other | 4 |
| \$300,000-\$399,999 | 0 0 | 1 1 | 21 0 | 0 | 203 3 | 0 | Unreported | 0 |
| \$400,000-\$499,999 | 0 0 | 1 0 | 11 0 | 0 | 97 1 | 0 | Total | 92 |
| Over \$500,000 | 0 0 | 0 0 | 4 1 | 0 | 112 4 | 0 | | |
| Totals | 5 1 | 22 9 | 48 1 | 6 | 769 | 53 | | |
| Detach/Attach Totals | 75 11 | | | | 678 91 | | | |
| Grand Totals | 92 | | | | 822 | | | |
| Average Sold Prices | \$ 120,200 \$ 169,000 | \$ 248,955 \$ 188,210 | \$ 388,639 \$ 614,000 | \$ 185,275 | | | | |
| Last Year Avg Sold Prices | \$ 262,450 \$ 171,000 | \$ 272,955 \$ 243,666 | \$ 371,189 \$ 0 | \$ 0 | | | | |
| Average Sold % Change | - 54.20 % - 1.17 % | - 8.79 % - 22.76 % | 4.70 % N/A | N/A | | | | |
| Last Year Units Sold | 2 1 | 27 11 | 22 0 | 0 | | | | |

| | 2009 | 2008 | % Change | Total Number of NEW listings taken for the month: 113 | |
|--|-------------------------|-------------------------|-------------------|---|-----|
| Total Sold Dollar Volume: | \$ 28,321,202 | \$ 18,912,171 | 49.75 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 307,839 | \$ 300,193 | 2.55 % | Active Listings: | 243 |
| Median Sold Price: | \$ 288,365 | \$ 281,900 | 2.29 % | Sold Listings: | 22 |
| Total Units Sold: | 92 | 63 | 46.03 % | Total Number of Properties marked Contract for the month: 43 | |
| Detach/Attach Average Sold: | \$ 329,769 \$ 225,172 | \$ 314,919 \$ 237,610 | 4.72 % - 5.23 % | Total Number of Properties marked Contingent for the month: 27 | |
| Average Days on Market: | 131 | 107 | 22.43 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 70 | |
| Average List Price for Sold: | \$ 337,489 | \$ 321,512 | 4.97 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 91.21 % | 93.37 % | | | |

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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