

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Calvert County, MD

From: 04/01/2010 to 04/30/2010

Statistics generated on: 05/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	1	0	2	1 -30 Days	24
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	11
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	3
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	2
\$60,000-\$69,999	0	1	0	0	0	0	Over 120 Days	37
\$70,000-\$79,999	0	0	0	0	0	0	Total	77
\$80,000-\$89,999	0	0	0	0	0	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	0	1	0	1	0	Conventional	22
\$100,000-\$119,999	0	0	0	0	8	0	FHA	23
\$120,000-\$139,999	1	1	0	0	12	0	VA	17
\$140,000-\$159,999	1	2	2	0	14	0	Assumption	6
\$160,000-\$179,999	2	3	0	0	19	0	Cash	6
\$180,000-\$199,999	0	2	2	0	45	1	Owner Finance	0
\$200,000-\$249,999	1	13	3	1	112	3	All Other	3
\$250,000-\$299,999	1	7	4	0	165	10	Unreported	0
\$300,000-\$399,999	1	6	8	0	210	12	Total	77
\$400,000-\$499,999	0	0	6	0	159	7		
Over \$500,000	0	2	4	1	231	3		
Totals	7	37	30	3	976	38		
Grand Totals	77				1014			

	2010	2009	% Change	Total Number of NEW listings taken for the month: 223
Total Sold Dollar Volume:	\$ 22,188,125	\$ 16,090,918	37.89 %	Total Number of Properties marked Contract for the month: 75
Average Sold Price:	\$ 288,157	\$ 277,430	3.87 %	Total Number of Properties marked Contingent for the month: 65
Median Sold Price:	\$ 255,000	\$ 242,500	5.15 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 140
Total Units Sold:	77	58	32.76 %	
Average Days on Market:	165	180	- 8.33 %	
Average List Price for Solds:	\$ 311,409	\$ 329,837	- 5.59 %	
Avg Sale Price as a percentage of Avg List Price:	92.53 %	84.11 %		

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