

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Detached/Attached Report - Lower Price**  
**Segment Format**



Calvert County, MD

From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0   0	0   0	0   0	0	0   0	1	1 -30 Days	22
\$30,000-\$39,000	0   0	0   0	0   0	0	0   0	0	31-60 Days	8
\$40,000-\$49,999	0   0	0   0	0   0	0	0   0	0	61 - 90 Days	11
\$50,000-\$59,999	0   0	0   0	0   0	0	0   0	1	91-120 Days	11
\$60,000-\$69,999	0   0	0   0	0   0	0	2   0	0	Over 120 Days	28
\$70,000-\$79,999	0   0	0   0	0   0	0	0   0	0	Total	80
\$80,000-\$89,999	0   0	0   0	0   0	0	5   0	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$90,000- \$99,999	0   0	0   0	0   0	0	1   0	0	Conventional	23
\$100,000-\$119,999	0   0	2   0	0   0	0	10   1	0	FHA	25
\$120,000-\$139,999	0   0	1   0	1   0	0	12   0	0	VA	21
\$140,000-\$159,999	0   0	0   0	1   0	0	24   1	0	Assumption	1
\$160,000-\$179,999	0   0	1   0	1   0	0	28   1	0	Cash	7
\$180,000-\$199,999	1   0	3   0	0   0	0	42   3	1	Owner Finance	1
\$200,000-\$249,999	1   0	11   1	4   0	1	115   15	3	All Other	2
\$250,000-\$299,999	0   0	5   2	3   0	0	131   23	13	Unreported	0
\$300,000-\$399,999	0   0	6   0	6   0	5	189   10	5	Total	80
\$400,000-\$499,999	0   0	1   0	18   0	0	155   9	3		
Over \$500,000	0   0	0   0	5   0	0	206   4	0		
Totals	2   0	30   3	39   0	6	987	27		
Detach/Attach Totals	71   3				920   67			
Grand Totals	80				1014			
Average Sold Prices	\$ 209,000   \$ 0	\$ 250,561   \$ 274,667	\$ 391,661   \$ 0	\$ 337,133				
Last Year Avg Sold Prices	\$ 163,125   \$ 0	\$ 284,994   \$ 283,811	\$ 418,038   \$ 289,900	\$ 395,967				
Average Sold % Change	28.12 %   N/A	- 12.08 %   - 3.22 %	- 6.31 %   N/A	- 14.86 %				
Last Year Units Sold	4   0	39   9	29   1	3				

	2010	2009	% Change	Total Number of NEW listings taken for the month: 195	
<b>Total Sold Dollar Volume:</b>	\$ 26,056,415	\$ 27,922,453	- 6.68 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 325,705	\$ 328,499	- 0.85 %	<b>Active Listings:</b>	206
<b>Median Sold Price:</b>	\$ 312,500	\$ 289,000	8.13 %	<b>Sold Listings:</b>	11
<b>Total Units Sold:</b>	80	85	- 5.88 %	<b>Total Number of Properties marked Contract for the month: 81</b>	
<b>Detach/Attach Average Sold:</b>	\$ 326,896   \$ 274,667	\$ 331,810   \$ 284,420	- 1.48 %   - 3.43 %	<b>Total Number of Properties marked Contingent for the month: 22</b>	
<b>Average Days on Market:</b>	154	173	- 10.98 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 103</b>	
<b>Average List Price for Solds:</b>	\$ 362,922	\$ 371,941	- 2.42 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	89.75 %	88.32 %			

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