

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Calvert County, MD

From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	1	1 -30 Days	22
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	8
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	11
\$50,000-\$59,999	0	0	0	0	0	1	91-120 Days	11
\$60,000-\$69,999	0	0	0	0	2	0	Over 120 Days	28
\$70,000-\$79,999	0	0	0	0	0	0	Total	80
\$80,000-\$89,999	0	0	0	0	5	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	0	0	0	1	0	Conventional	23
\$100,000-\$119,999	0	2	0	0	11	0	FHA	25
\$120,000-\$139,999	0	1	1	0	12	0	VA	21
\$140,000-\$159,999	0	0	1	0	25	0	Assumption	1
\$160,000-\$179,999	0	1	1	0	29	0	Cash	7
\$180,000-\$199,999	1	3	0	0	45	1	Owner Finance	1
\$200,000-\$249,999	1	12	4	1	130	3	All Other	2
\$250,000-\$299,999	0	7	3	0	154	13	Unreported	0
\$300,000-\$399,999	0	6	6	5	199	5	Total	80
\$400,000-\$499,999	0	1	18	0	164	3		
Over \$500,000	0	0	5	0	210	0		
Totals	2	33	39	6	987	27		
Grand Totals	80				1014			

	2010	2009	% Change	Total Number of NEW listings taken for the month: 195
Total Sold Dollar Volume:	\$ 26,056,415	\$ 27,922,453	- 6.68 %	Total Number of Properties marked Contract for the month: 81
Average Sold Price:	\$ 325,705	\$ 328,499	- 0.85 %	Total Number of Properties marked Contingent for the month: 22
Median Sold Price:	\$ 312,500	\$ 289,000	8.13 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 103
Total Units Sold:	80	85	- 5.88 %	
Average Days on Market:	154	173	- 10.98 %	
Average List Price for Solds:	\$ 362,922	\$ 371,941	- 2.42 %	
Avg Sale Price as a percentage of Avg List Price:	89.75 %	88.32 %		

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