

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Calvert County, MD

From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

| Price Class | Residential Unit Sales Number of Bedrooms | | | | | Active Listings | | | Time on Market | |
|-------------------------|--|----|-----------|------------|-------------|-----------------|------------|-------------|--|----|
| | 2 Or Less | 3 | 4 or More | Condo Coop | Ground Rent | Residential | Condo Coop | Ground Rent | of Units Sold (No. of Units) | |
| Under \$100,000 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 2 | 1 -30 Days | 22 |
| \$100,000 - 149,999 | 0 | 3 | 1 | 0 | 0 | 32 | 0 | 0 | 31-60 Days | 8 |
| \$150,000 - 199,999 | 1 | 4 | 2 | 0 | 0 | 90 | 1 | 0 | 61 - 90 Days | 11 |
| \$200,000 - 249,999 | 1 | 12 | 4 | 1 | 0 | 130 | 3 | 0 | 91-120 Days | 11 |
| \$250,000 - 299,999 | 0 | 7 | 3 | 0 | 0 | 154 | 13 | 0 | Over 120 Days | 28 |
| \$300,000 - 349,999 | 0 | 4 | 3 | 1 | 0 | 99 | 4 | 0 | Total | 80 |
| \$350,000 - 399,999 | 0 | 2 | 3 | 4 | 0 | 100 | 1 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$400,000 - 449,999 | 0 | 0 | 8 | 0 | 0 | 78 | 3 | 0 | Conventional | 23 |
| \$450,000 - 499,999 | 0 | 1 | 10 | 0 | 0 | 86 | 0 | 0 | FHA | 25 |
| \$500,000 - 599,999 | 0 | 0 | 3 | 0 | 0 | 93 | 0 | 0 | VA | 21 |
| \$600,000 - 699,999 | 0 | 0 | 2 | 0 | 0 | 45 | 0 | 0 | Assumption | 1 |
| \$700,000 - 799,999 | 0 | 0 | 0 | 0 | 0 | 29 | 0 | 0 | Cash | 7 |
| \$800,000 - 899,999 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | Owner Finance | 1 |
| \$900,000 - 999,999 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | All Other | 2 |
| \$1,000,000 - 2,499,999 | 0 | 0 | 0 | 0 | 0 | 26 | 0 | 0 | Unreported | 0 |
| \$2,500,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | Total | 80 |
| \$5,000,000 & Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Totals | 2 | 33 | 39 | 6 | 0 | 987 | 25 | 2 | | |
| Grand Totals | 80 | | | | | 1014 | | | | |

| | 2010 | 2009 | % Change | |
|--|---------------|---------------|-----------|---|
| Total Sold Dollar Volume: | \$ 26,056,415 | \$ 27,922,453 | - 6.68 % | Total Number of NEW listings taken for the month: 195 |
| Average Sold Price: | \$ 325,705 | \$ 328,499 | - 0.85 % | Total Number of Properties marked Contract for the month: 81 |
| Median Sold Price: | \$ 312,500 | \$ 289,000 | 8.13 % | Total Number of Properties marked Contingent for the month: 22 |
| Total Units Sold: | 80 | 85 | - 5.88 % | Total Number of NEW pendings |
| Average Days on Market: | 154 | 173 | - 10.98 % | (CONTRACTS + CONTINGENTS): 103 |
| Average List Price for Solds: | \$ 362,922 | \$ 371,941 | - 2.42 % | |
| Avg Sale Price as a percentage of Avg List Price: | 89.75 % | 88.32 % | | |

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