

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Calvert County, MD

From: 07/01/2010 to 07/31/2010

Statistics generated on: 08/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	2	1 -30 Days	13
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	7
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	5
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	3
\$60,000-\$69,999	0	0	0	0	1	0	Over 120 Days	22
\$70,000-\$79,999	0	0	0	0	0	0	Total	50
\$80,000-\$89,999	1	0	0	0	1	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$90,000-\$99,999	0	0	0	0	0	0	Conventional	15
\$100,000-\$119,999	2	1	0	0	6	0	FHA	13
\$120,000-\$139,999	0	0	0	0	16	0	VA	13
\$140,000-\$159,999	1	1	1	0	22	0	Assumption	1
\$160,000-\$179,999	0	1	2	0	29	0	Cash	5
\$180,000-\$199,999	0	1	0	1	54	1	Owner Finance	0
\$200,000-\$249,999	1	5	3	1	118	4	All Other	3
\$250,000-\$299,999	0	2	7	0	161	13	Unreported	0
\$300,000-\$399,999	0	2	2	1	204	9	Total	50
\$400,000-\$499,999	0	1	10	0	190	4		
Over \$500,000	0	0	3	0	216	3		
Totals	5	14	28	3	1018	36		
Grand Totals	50				1054			

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 15,001,211	\$ 27,256,720	- 44.96 %	<b>Total Number of NEW listings taken for the month:</b> 212
<b>Average Sold Price:</b>	\$ 300,024	\$ 324,485	- 7.54 %	<b>Total Number of Properties marked Contract for the month:</b> 57
<b>Median Sold Price:</b>	\$ 268,500	\$ 305,000	- 11.97 %	<b>Total Number of Properties marked Contingent for the month:</b> 27
<b>Total Units Sold:</b>	50	84	- 40.48 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 84
<b>Average Days on Market:</b>	188	150	25.33 %	
<b>Average List Price for Solds:</b>	\$ 322,902	\$ 353,138	- 8.56 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	92.91 %	91.89 %		

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