

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Calvert County, MD

From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	1	0	4	1 -30 Days	13
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	6
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	4
\$50,000-\$59,999	0	0	0	0	0	0	91-120 Days	3
\$60,000-\$69,999	0	0	0	0	0	0	Over 120 Days	36
\$70,000-\$79,999	0	0	0	0	0	0	Total	62
\$80,000-\$89,999	0	0	0	0	0	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	0	0	0	1	0	Conventional	20
\$100,000-\$119,999	0	1	0	0	6	0	FHA	16
\$120,000-\$139,999	0	2	0	0	12	0	VA	10
\$140,000-\$159,999	0	1	0	0	15	0	Assumption	10
\$160,000-\$179,999	2	1	2	0	23	0	Cash	5
\$180,000-\$199,999	0	0	1	0	38	0	Owner Finance	0
\$200,000-\$249,999	0	9	4	1	112	3	All Other	1
\$250,000-\$299,999	1	5	6	1	154	9	Unreported	0
\$300,000-\$399,999	0	4	9	0	204	12	Total	62
\$400,000-\$499,999	0	2	6	0	149	7		
Over \$500,000	0	1	2	0	212	3		
Totals	3	26	30	3	926	38		
Grand Totals	62				964			

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 17,749,844	\$ 17,955,451	- 1.15 %	Total Number of NEW listings taken for the month: 253
Average Sold Price:	\$ 286,288	\$ 309,577	- 7.52 %	Total Number of Properties marked Contract for the month: 72
Median Sold Price:	\$ 271,400	\$ 283,550	- 4.28 %	Total Number of Properties marked Contingent for the month: 53
Total Units Sold:	62	58	6.90 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 125
Average Days on Market:	183	180	1.67 %	
Average List Price for Solds:	\$ 314,519	\$ 350,450	- 10.25 %	
Avg Sale Price as a percentage of Avg List Price:	91.02 %	88.34 %		

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