

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Detached/Attached Report - Lower Price
Segment Format



Calvert County, MD

From: 05/01/2010 to 05/31/2010

Statistics generated on: 06/08/2010

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|---|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 2 | 1 - 30 Days | 28 |
| \$30,000-\$39,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 31-60 Days | 18 |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 61 - 90 Days | 8 |
| \$50,000-\$59,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | 91-120 Days | 4 |
| \$60,000-\$69,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Over 120 Days | 33 |
| \$70,000-\$79,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Total | 91 |
| \$80,000-\$89,999 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 1 0 | 0 0 | 0 0 | 0 | 1 0 | 0 | Conventional | 36 |
| \$100,000-\$119,999 | 1 0 | 0 0 | 0 0 | 0 | 7 0 | 0 | FHA | 32 |
| \$120,000-\$139,999 | 0 0 | 1 0 | 0 0 | 0 | 13 0 | 0 | VA | 17 |
| \$140,000-\$159,999 | 1 0 | 4 0 | 0 0 | 0 | 19 1 | 0 | Assumption | 1 |
| \$160,000-\$179,999 | 0 0 | 0 0 | 0 0 | 0 | 21 0 | 0 | Cash | 3 |
| \$180,000-\$199,999 | 0 0 | 2 0 | 0 0 | 0 | 44 4 | 1 | Owner Finance | 0 |
| \$200,000-\$249,999 | 1 1 | 8 4 | 3 0 | 0 | 109 10 | 5 | All Other | 2 |
| \$250,000-\$299,999 | 0 1 | 7 2 | 4 0 | 1 | 124 36 | 12 | Unreported | 0 |
| \$300,000-\$399,999 | 0 0 | 5 7 | 13 0 | 0 | 206 10 | 13 | Total | 91 |
| \$400,000-\$499,999 | 0 0 | 1 0 | 11 0 | 0 | 157 7 | 7 | | |
| Over \$500,000 | 0 0 | 1 0 | 11 0 | 0 | 220 7 | 4 | | |
| Totals | 4 2 | 29 13 | 42 0 | 1 | 996 | 44 | | |
| Detach/Attach Totals | 75 15 | | | | 921 75 | | | |
| Grand Totals | 91 | | | | 1040 | | | |
| Average Sold Prices | \$ 147,850 \$ 232,500 | \$ 260,041 \$ 290,558 | \$ 436,612 \$ 0 | \$ 295,000 | | | | |
| Last Year Avg Sold Prices | \$ 255,175 \$ 239,900 | \$ 253,635 \$ 312,887 | \$ 383,503 \$ 259,000 | \$ 234,950 | | | | |
| Average Sold % Change | - 42.06 % - 3.08 % | 2.53 % - 7.14 % | 13.85 % N/A | 25.56 % | | | | |
| Last Year Units Sold | 4 1 | 26 2 | 35 1 | 4 | | | | |

| | 2010 | 2009 | % Change | Total Number of NEW listings taken for the month: 189 | |
|--|-------------------------|-------------------------|-----------------|---|-----|
| Total Sold Dollar Volume: | \$ 31,007,555 | \$ 23,102,279 | 34.22 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 340,742 | \$ 316,470 | 7.67 % | Active Listings: | 220 |
| Median Sold Price: | \$ 311,548 | \$ 268,000 | 16.25 % | Sold Listings: | 13 |
| Total Units Sold: | 91 | 73 | 24.66 % | Total Number of Properties marked Contract for the month: 47 | |
| Detach/Attach Average Sold: | \$ 352,937 \$ 282,817 | \$ 323,659 \$ 281,168 | 9.05 % 0.59 % | Total Number of Properties marked Contingent for the month: 30 | |
| Average Days on Market: | 117 | 159 | - 26.42 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 77 | |
| Average List Price for Solds: | \$ 368,433 | \$ 346,479 | 6.34 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 92.48 % | 91.34 % | | | |

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