

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Charles County, MD

From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	2	0	1 -30 Days	28
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	26
\$40,000-\$49,999	0	0	0	0	3	1	61 - 90 Days	15
\$50,000-\$59,999	2	0	0	0	2	2	91-120 Days	8
\$60,000-\$69,999	0	0	0	0	6	4	Over 120 Days	30
\$70,000-\$79,999	0	0	0	0	10	7	Total	107
\$80,000-\$89,999	0	1	0	0	7	8	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	1	0	0	13	3	Conventional	17
\$100,000-\$119,999	0	1	1	0	29	6	FHA	50
\$120,000-\$139,999	0	3	0	0	41	6	VA	19
\$140,000-\$159,999	0	3	2	0	67	3	Assumption	3
\$160,000-\$179,999	0	4	2	1	67	11	Cash	16
\$180,000-\$199,999	0	7	2	0	96	3	Owner Finance	0
\$200,000-\$249,999	2	22	7	0	212	8	All Other	2
\$250,000-\$299,999	1	3	17	0	232	3	Unreported	0
\$300,000-\$399,999	1	1	14	0	289	1	Total	107
\$400,000-\$499,999	0	1	7	0	110	0		
Over \$500,000	0	0	1	0	84	0		
Totals	6	47	53	1	1270	66		
Grand Totals	107				1336			

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 26,828,132	\$ 28,935,658	- 7.28 %	Total Number of NEW listings taken for the month: 287
Average Sold Price:	\$ 250,730	\$ 251,614	- 0.35 %	Total Number of Properties marked Contract for the month: 106
Median Sold Price:	\$ 235,000	\$ 248,245	- 5.34 %	Total Number of Properties marked Contingent for the month: 50
Total Units Sold:	107	115	- 6.96 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 156
Average Days on Market:	114	126	- 9.52 %	
Average List Price for Solds:	\$ 277,936	\$ 273,269	1.71 %	
Avg Sale Price as a percentage of Avg List Price:	90.21 %	92.08 %		

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