

**Sold Summary**

	Dec-2010	Dec-2009	% Change
Sold Dollar Volume	\$29,824,539	\$36,684,360	-18.7%
Avg Sold Price	\$254,911	\$282,187	-9.67%
Median Sold Price	\$244,400	\$269,020	-9.15%
Units Sold	117	130	-10%
Avg Days on Market	114	140	-18.92%
Avg List Price for Solds	\$279,340	\$303,353	-7.92%
Avg Sold to Avg List Ratio	91.3%	93.0%	-1.9%
Attached Avg Sold Price	\$156,327	\$194,193	-19.5%
Detached Avg Sold Price	\$289,978	\$319,144	-9.14%
Attached Units Sold	29	36	-19.44%
Detached Units Sold	87	93	-6.45%

**Inventory**

Active Listings	1,189
New Listings	176
New Under Contracts	68
New Contingents	42
New Pending	110

**Days on Market (Sold)**

1-30 Days	28
31-60 Days	21
61-90 Days	17
91-120 Days	16
Over 120 Days	35

**Financing (Sold)**

Assumption	1
Cash	11
Conventional	27
FHA	48
Other	3
Owner	0
VA	27

**New Construction**

Active Listings	206
Sold Listings	16

**Sold Detail**

Price Ranges	Residential						CCGR <sup>1</sup>	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		CCGR <sup>1</sup>
	Detached	Attached	Detached	Attached	Detached	Attached	All	Detached	Attached	All
Under \$100,000	0	0	1	6	0	0	1	16	47	24
\$100,000 - \$149,999	1	0	2	8	2	1	0	54	58	10
\$150,000 - \$199,999	0	0	4	5	6	0	0	129	75	14
\$200,000 - \$249,999	0	0	5	7	12	1	0	137	45	7
\$250,000 - \$299,999	0	0	5	1	16	0	0	165	20	3
\$300,000 - \$349,999	0	0	2	0	10	0	0	119	8	1
\$350,000 - \$399,999	0	0	0	0	9	0	0	101	0	0
\$400,000 - \$449,999	0	0	0	0	5	0	0	55	3	0
\$450,000 - \$499,999	0	0	0	0	3	0	0	35	0	0
\$500,000 - \$599,999	0	0	0	0	3	0	0	20	0	0
\$600,000 - \$699,999	0	0	0	0	0	0	0	12	0	0
\$700,000 - \$799,999	0	0	0	0	1	0	0	11	0	0
\$800,000 - \$899,999	0	0	0	0	0	0	0	7	0	0
\$900,000 - \$999,999	0	0	0	0	0	0	0	2	1	0
\$1,000,000 - \$2,499,999	0	0	0	0	0	0	0	8	0	0
\$2,500,000 - \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000 & Over	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>1</b>	<b>0</b>	<b>19</b>	<b>27</b>	<b>67</b>	<b>2</b>	<b>1</b>	<b>873</b>	<b>257</b>	<b>59</b>
Avg Sold Price	\$100,000	0	\$219,005	\$154,236	\$312,940	\$184,550	\$63,000			
Prev Year - Avg Sold Price	\$147,500	\$241,316	\$235,391	\$190,222	\$349,549	\$177,722	\$13,000			
Average Sold % Change	-32.2%	-100%	-6.96%	-18.92%	-10.47%	3.84%	384.62%			
Prev Year - # of Solds	1	5	23	22	69	9	1			

<sup>1</sup> Condo Coop and/or Ground Rent