

**Metropolitan Regional Information Systems, Inc. Real Estate Trend Indicator - <\$100K to >\$5M Format**

Charles County, MD

From: 01/01/2010 to 01/31/2010

Statistics generated on: 02/09/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	3	1	0	0	18	11	1	1 -30 Days	23
\$100,000 - 149,999	0	5	2	0	0	57	9	0	31-60 Days	8
\$150,000 - 199,999	2	5	1	0	0	134	10	1	61 - 90 Days	7
\$200,000 - 249,999	0	5	8	0	0	180	4	0	91-120 Days	8
\$250,000 - 299,999	0	11	11	0	0	193	8	0	Over 120 Days	22
\$300,000 - 349,999	0	3	4	0	0	165	5	0	<b>Total</b>	<b>68</b>
\$350,000 - 399,999	0	0	5	0	0	122	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	0	0	0	50	1	0		
\$450,000 - 499,999	0	0	0	0	0	41	1	0	Conventional	16
\$500,000 - 599,999	0	0	0	0	0	36	0	0	FHA	23
\$600,000 - 699,999	0	0	1	0	0	17	0	0	VA	17
\$700,000 - 799,999	0	0	0	0	0	15	0	0	Assumption	2
\$800,000 - 899,999	0	0	1	0	0	5	0	0	Cash	8
\$900,000 - 999,999	0	0	0	0	0	6	0	0	Owner Finance	0
\$1,000,000 - 2,499,999	0	0	0	0	0	12	0	0	All Other	2
\$2,500,000 - 4,999,999	0	0	0	0	0	1	0	0	Unreported	0
\$5,000,000 & Over	0	0	0	0	0	0	0	0	<b>Total</b>	<b>68</b>
<b>Totals</b>	<b>2</b>	<b>32</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>1052</b>	<b>49</b>	<b>2</b>		
<b>Grand Totals</b>	<b>68</b>					<b>1103</b>				

	<u>2010</u>	<u>2009</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 17,046,676	\$ 15,408,833	10.63 %	<b>Total Number of NEW listings taken for the month: 248</b>
<b>Average Sold Price:</b>	\$ 250,686	\$ 275,158	- 8.89 %	<b>Total Number of Properties marked Contract for the month: 95</b>
<b>Median Sold Price:</b>	\$ 252,500	\$ 264,450	- 4.52 %	<b>Total Number of Properties marked Contingent for the month: 43</b>
<b>Total Units Sold:</b>	68	56	21.43 %	<b>Total Number of NEW pendings</b>
<b>Average Days on Market:</b>	114	164	- 30.49 %	<b>(CONTRACTS + CONTINGENTS): 138</b>
<b>Average List Price for Solds:</b>	\$ 267,188	\$ 312,465	- 14.49 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	93.82 %	88.06 %		

Source: Metropolitan Regional Information Systems, Inc. - MLS Resale Data

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