

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Charles County, MD

From: 07/01/2010 to 07/31/2010

Statistics generated on: 08/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	2	0	1 -30 Days	53
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	24
\$40,000-\$49,999	0	0	0	0	0	1	61 - 90 Days	22
\$50,000-\$59,999	0	0	0	0	4	2	91-120 Days	7
\$60,000-\$69,999	0	3	0	0	6	1	Over 120 Days	23
\$70,000-\$79,999	0	1	0	0	8	6	Total	129
\$80,000-\$89,999	0	1	0	0	8	9		
\$90,000-\$99,999	0	2	0	0	12	5		
\$100,000-\$119,999	0	2	1	0	30	5		
\$120,000-\$139,999	1	3	1	0	35	6		
\$140,000-\$159,999	0	6	2	0	64	2		
\$160,000-\$179,999	2	5	2	0	71	10		
\$180,000-\$199,999	0	4	3	0	96	3		
\$200,000-\$249,999	1	12	10	0	213	7		
\$250,000-\$299,999	1	8	16	0	221	3		
\$300,000-\$399,999	0	2	29	0	261	1		
\$400,000-\$499,999	0	0	7	0	119	0		
Over \$500,000	0	0	4	0	80	0		
Totals	5	49	75	0	1230	61		
Grand Totals	129				1291			

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 33,492,635	\$ 29,735,687	12.63 %	<b>Total Number of NEW listings taken for the month:</b> 295
<b>Average Sold Price:</b>	\$ 259,633	\$ 288,696	- 10.07 %	<b>Total Number of Properties marked Contract for the month:</b> 106
<b>Median Sold Price:</b>	\$ 254,900	\$ 275,000	- 7.31 %	<b>Total Number of Properties marked Contingent for the month:</b> 51
<b>Total Units Sold:</b>	129	103	25.24 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 157
<b>Average Days on Market:</b>	82	124	- 33.87 %	
<b>Average List Price for Solds:</b>	\$ 274,946	\$ 313,612	- 12.33 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	94.43 %	92.06 %		

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