

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Charles County, MD

From: 06/01/2010 to 06/30/2010

Statistics generated on: 07/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	1	0	1 -30 Days	68
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	21
\$40,000-\$49,999	0	1	0	0	0	1	61 - 90 Days	16
\$50,000-\$59,999	0	0	0	0	4	0	91-120 Days	7
\$60,000-\$69,999	0	0	0	0	7	3	Over 120 Days	36
\$70,000-\$79,999	0	0	0	0	5	2	Total	148
\$80,000-\$89,999	0	1	0	0	8	7	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	1	0	0	10	5	Conventional	16
\$100,000-\$119,999	0	2	0	0	22	5	FHA	70
\$120,000-\$139,999	1	4	3	1	43	5	VA	41
\$140,000-\$159,999	0	4	1	0	60	3	Assumption	5
\$160,000-\$179,999	1	7	3	0	69	10	Cash	12
\$180,000-\$199,999	2	9	7	0	79	2	Owner Finance	0
\$200,000-\$249,999	0	18	5	0	217	7	All Other	4
\$250,000-\$299,999	2	9	19	1	226	5	Unreported	0
\$300,000-\$399,999	0	5	25	0	268	1	Total	148
\$400,000-\$499,999	0	0	10	0	120	0	Grand Totals	
Over \$500,000	0	0	6	0	86	0	148	
Totals	6	61	79	2	1225	56	1281	
Grand Totals	148			1281				

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 39,359,920	\$ 33,270,561	18.30 %	Total Number of NEW listings taken for the month: 308
Average Sold Price:	\$ 265,945	\$ 274,963	- 3.28 %	Total Number of Properties marked Contract for the month: 100
Median Sold Price:	\$ 250,000	\$ 270,000	- 7.41 %	Total Number of Properties marked Contingent for the month: 49
Total Units Sold:	148	121	22.31 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 149
Average Days on Market:	100	127	- 21.26 %	
Average List Price for Solds:	\$ 282,252	\$ 298,535	- 5.45 %	
Avg Sale Price as a percentage of Avg List Price:	94.22 %	92.10 %		

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