

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Higher Price Segment Format**



Charles County, MD

From: 06/01/2010 to 06/30/2010

Statistics generated on: 07/07/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	3	0	0	0	35	18	0	1 -30 Days	68
\$100,000 - 149,999	1	7	3	1	0	93	13	0	31-60 Days	21
\$150,000 - 199,999	3	19	11	0	0	180	12	0	61 - 90 Days	16
\$200,000 - 249,999	0	18	5	0	0	217	7	0	91-120 Days	7
\$250,000 - 299,999	2	9	19	1	0	226	5	0	Over 120 Days	36
\$300,000 - 349,999	0	3	15	0	0	149	0	0	<b>Total</b>	<b>148</b>
\$350,000 - 399,999	0	2	10	0	0	119	1	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	8	0	0	72	0	0	Conventional	16
\$450,000 - 499,999	0	0	2	0	0	48	0	0	FHA	70
\$500,000 - 599,999	0	0	5	0	0	34	0	0	VA	41
\$600,000 - 699,999	0	0	1	0	0	17	0	0	Assumption	5
\$700,000 - 799,999	0	0	0	0	0	10	0	0	Cash	12
\$800,000 - 899,999	0	0	0	0	0	9	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	3	0	0	All Other	4
\$1,000,000 - 2,499,999	0	0	0	0	0	12	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	1	0	0	<b>Total</b>	<b>148</b>
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
<b>Totals</b>	<b>6</b>	<b>61</b>	<b>79</b>	<b>2</b>	<b>0</b>	<b>1225</b>	<b>56</b>	<b>0</b>		
<b>Grand Totals</b>										

	<u>2010</u>	<u>2009</u>	<u>% Change</u>	
<b>Total Sold Dollar Volume:</b>	\$ 39,359,920	\$ 33,270,561	18.30 %	<b>Total Number of NEW listings taken for the month: 308</b>  <b>Total Number of Properties marked Contract for the month: 100</b>  <b>Total Number of Properties marked Contingent for the month: 49</b>  <b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 149</b>
<b>Average Sold Price:</b>	\$ 265,945	\$ 274,963	- 3.28 %	
<b>Median Sold Price:</b>	\$ 250,000	\$ 270,000	- 7.41 %	
<b>Total Units Sold:</b>	148	121	22.31 %	
<b>Average Days on Market:</b>	100	127	- 21.26 %	
<b>Average List Price for Solds:</b>	\$ 282,252	\$ 298,535	- 5.45 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	94.22 %	92.10 %		

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