

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Detached/Attached Report - Lower Price**  
**Segment Format**



Charles County, MD

From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0   0	0   0	0   0	0	0   0	0	1 -30 Days	31
\$30,000-\$39,000	0   0	1   0	0   0	0	0   0	0	31-60 Days	26
\$40,000-\$49,999	0   0	0   0	0   0	0	0   0	0	61 - 90 Days	16
\$50,000-\$59,999	0   0	0   0	0   0	0	2   0	0	91-120 Days	12
\$60,000-\$69,999	0   0	0   1	0   0	0	1   0	1	Over 120 Days	28
\$70,000-\$79,999	0   0	0   3	0   0	0	3   1	3	Total	113
\$80,000-\$89,999	0   0	0   0	0   0	0	2   3	4	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$90,000- \$99,999	0   0	1   3	0   0	0	4   2	8	Conventional	21
\$100,000-\$119,999	1   1	1   1	0   1	0	3   10	5	FHA	45
\$120,000-\$139,999	0   0	1   1	0   1	0	20   16	5	VA	27
\$140,000-\$159,999	0   1	0   3	2   0	0	20   16	5	Assumption	7
\$160,000-\$179,999	0   1	4   0	2   0	0	19   38	7	Cash	10
\$180,000-\$199,999	0   0	5   4	1   1	0	41   32	0	Owner Finance	0
\$200,000-\$249,999	1   1	8   8	6   0	0	126   48	5	All Other	3
\$250,000-\$299,999	0   0	8   2	10   0	0	191   16	4	Unreported	0
\$300,000-\$399,999	0   0	1   0	23   0	0	276   5	2	Total	113
\$400,000-\$499,999	0   0	0   0	3   0	0	99   0	0		
Over \$500,000	0   0	0   0	1   0	0	96   1	0		
Totals	2   4	30   26	48   3	0	1091	49		
Detach/Attach Totals	80   33				903   188			
Grand Totals	113				1140			
Average Sold Prices	\$ 179,950   \$ 163,358	\$ 209,072   \$ 170,661	\$ 303,216   \$ 141,800	\$ 0				
Last Year Avg Sold Prices	\$ 155,000   \$ 50,000	\$ 248,241   \$ 177,682	\$ 322,631   \$ 211,230	\$ 418,000				
Average Sold % Change	16.10 %   226.72 %	- 15.78 %   - 3.95 %	- 6.02 %   - 32.87 %	N/A				
Last Year Units Sold	2   1	25   17	43   3	1				

  

	2010	2009	% Change
<b>Total Sold Dollar Volume:</b>	\$ 26,702,456	\$ 24,511,437	8.94 %
<b>Average Sold Price:</b>	\$ 236,305	\$ 266,429	- 11.31 %
<b>Median Sold Price:</b>	\$ 233,990	\$ 266,950	- 12.35 %
<b>Total Units Sold:</b>	113	92	22.83 %
<b>Detach/Attach Average Sold:</b>	\$ 264,830   \$ 167,152	\$ 291,274   \$ 176,395	- 9.08 %   - 5.24 %
<b>Average Days on Market:</b>	103	169	- 39.05 %
<b>Average List Price for Solds:</b>	\$ 252,244	\$ 303,599	- 16.92 %
<b>Avg Sale Price as a percentage of Avg List Price:</b>	93.68 %	87.76 %	

  

Total Number of NEW listings taken for the month: 360	
<b>Total # of Listings that are New Construction</b>	
Active Listings:	190
Sold Listings:	11
<b>Total Number of Properties marked Contract for the month: 160</b>	
<b>Total Number of Properties marked Contingent for the month: 80</b>	
<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 240</b>	

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