

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Charles County, MD

From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market		
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)		
Under \$30,000	0	0	0	0	0	0	1 -30 Days	31	
\$30,000-\$39,000	0	1	0	0	0	0	31-60 Days	26	
\$40,000-\$49,999	0	0	0	0	0	0	61 - 90 Days	16	
\$50,000-\$59,999	0	0	0	0	2	0	91-120 Days	12	
\$60,000-\$69,999	0	1	0	0	1	1	Over 120 Days	28	
\$70,000-\$79,999	0	3	0	0	4	3	Total	113	
\$80,000-\$89,999	0	0	0	0	5	4	Type of Financing of Units Sold (No. of Units)		
\$90,000-\$99,999	0	4	0	0	6	8	Conventional	21	
\$100,000-\$119,999	2	2	1	0	13	5	FHA	45	
\$120,000-\$139,999	0	2	1	0	36	5	VA	27	
\$140,000-\$159,999	1	3	2	0	36	5	Assumption	7	
\$160,000-\$179,999	1	4	2	0	57	7	Cash	10	
\$180,000-\$199,999	0	9	2	0	73	0	Owner Finance	0	
\$200,000-\$249,999	2	16	6	0	174	5	All Other	3	
\$250,000-\$299,999	0	10	10	0	207	4	Unreported	0	
\$300,000-\$399,999	0	1	23	0	281	2	Total	113	
\$400,000-\$499,999	0	0	3	0	99	0	Grand Totals		
Over \$500,000	0	0	1	0	97	0	113		
Totals	6	56	51	0	1091	49	1140		
Grand Totals	113				1140				

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 26,702,456	\$ 24,511,437	8.94 %	<b>Total Number of NEW listings taken for the month:</b> 360
<b>Average Sold Price:</b>	\$ 236,305	\$ 266,429	- 11.31 %	<b>Total Number of Properties marked Contract for the month:</b> 160
<b>Median Sold Price:</b>	\$ 233,990	\$ 266,950	- 12.35 %	<b>Total Number of Properties marked Contingent for the month:</b> 80
<b>Total Units Sold:</b>	113	92	22.83 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 240
<b>Average Days on Market:</b>	103	169	- 39.05 %	
<b>Average List Price for Solds:</b>	\$ 252,244	\$ 303,599	- 16.92 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	93.68 %	87.76 %		

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