

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Charles County, MD

From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0 0	2 7	0 0	0	12 6	16	1 -30 Days	31
\$100,000 - 149,999	1 1	2 5	0 2	0	30 31	11	31-60 Days	26
\$150,000 - 199,999	0 2	9 4	5 1	0	73 81	11	61 - 90 Days	16
\$200,000 - 249,999	1 1	8 8	6 0	0	126 48	5	91-120 Days	12
\$250,000 - 299,999	0 0	8 2	10 0	0	191 16	4	Over 120 Days	28
\$300,000 - 349,999	0 0	1 0	14 0	0	146 5	2	Total	113
\$350,000 - 399,999	0 0	0 0	9 0	0	130 0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0 0	0 0	2 0	0	58 0	0	Conventional	21
\$450,000 - 499,999	0 0	0 0	1 0	0	41 0	0	FHA	45
\$500,000 - 599,999	0 0	0 0	1 0	0	38 0	0	VA	27
\$600,000 - 699,999	0 0	0 0	0 0	0	21 0	0	Assumption	7
\$700,000 - 799,999	0 0	0 0	0 0	0	12 1	0	Cash	10
\$800,000 - 899,999	0 0	0 0	0 0	0	6 0	0	Owner Finance	0
\$900,000 - 999,999	0 0	0 0	0 0	0	6 0	0	All Other	3
\$1,000,000 - 2,499,999	0 0	0 0	0 0	0	12 0	0	Unreported	0
\$2,500,000 - 4,999,999	0 0	0 0	0 0	0	1 0	0	Total	113
\$5,000,000 & Over	0 0	0 0	0 0	0	0 0	0		
Totals	2 4	30 26	48 3	0	1091	49		
Detach/Attach Totals	80 33				903 188			
Grand Totals	113				1140			
Average Sold Prices	\$ 179,950 \$ 163,358	\$ 209,072 \$ 170,661	\$ 303,216 \$ 141,800	\$ 0				
Last Year Avg Sold Prices	\$ 155,000 \$ 50,000	\$ 248,241 \$ 177,682	\$ 322,631 \$ 211,230	\$ 418,000				
Average Sold % Change	16.10 % 226.72 %	- 15.78 % - 3.95 %	- 6.02 % - 32.87 %	N/A				
Last Year Units Sold	2 1	25 17	43 3	1				

	2010	2009	% Change	Total Number of NEW listings taken for the month: 360	
Total Sold Dollar Volume:	\$ 26,702,456	\$ 24,511,437	8.94 %	Total # of Listings that are New Construction	
Average Sold Price:	\$ 236,305	\$ 266,429	- 11.31 %	Active Listings:	190
Median Sold Price:	\$ 233,990	\$ 266,950	- 12.35 %	Sold Listings:	11
Total Units Sold:	113	92	22.83 %	Total Number of Properties marked Contract for the month: 160	
Detach/Attach Average Sold:	\$ 264,830 \$ 167,152	\$ 291,274 \$ 176,395	- 9.08 % - 5.24 %	Total Number of Properties marked Contingent for the month: 80	
Average Days on Market:	103	169	- 39.05 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 240	
Average List Price for Solds:	\$ 252,244	\$ 303,599	- 16.92 %		
Avg Sale Price as a percentage of Avg List Price:	93.68 %	87.76 %			

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