

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Charles County, MD

From: 05/01/2010 to 05/31/2010

Statistics generated on: 06/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	1	0	1 -30 Days	57
\$30,000-\$39,000	0	0	0	1	0	0	31-60 Days	16
\$40,000-\$49,999	0	1	0	0	0	0	61 - 90 Days	18
\$50,000-\$59,999	0	0	0	0	1	1	91-120 Days	9
\$60,000-\$69,999	0	1	0	1	4	1	Over 120 Days	45
\$70,000-\$79,999	1	0	0	0	7	2	Total	145
\$80,000-\$89,999	0	0	0	1	6	6		
\$90,000-\$99,999	0	1	1	0	8	3		
\$100,000-\$119,999	0	2	0	0	20	5		
\$120,000-\$139,999	0	0	3	1	29	5		
\$140,000-\$159,999	0	7	2	0	51	3		
\$160,000-\$179,999	0	8	2	0	71	8		
\$180,000-\$199,999	2	10	1	0	76	3		
\$200,000-\$249,999	1	13	17	1	191	7		
\$250,000-\$299,999	0	8	14	0	208	7		
\$300,000-\$399,999	0	3	27	0	279	0		
\$400,000-\$499,999	0	1	8	0	114	1		
Over \$500,000	0	0	6	0	98	0		
Totals	4	55	81	5	1164	52		
Grand Totals	145				1216			
							Type of Financing of Units Sold (No. of Units)	
							Conventional	24
							FHA	64
							VA	36
							Assumption	1
							Cash	14
							Owner Finance	0
							All Other	6
							Unreported	0
							Total	145

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 37,718,140	\$ 33,466,939	12.70 %	Total Number of NEW listings taken for the month: 254
Average Sold Price:	\$ 260,125	\$ 281,235	- 7.51 %	Total Number of Properties marked Contract for the month: 90
Median Sold Price:	\$ 235,000	\$ 276,000	- 14.86 %	Total Number of Properties marked Contingent for the month: 42
Total Units Sold:	145	119	21.85 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 132
Average Days on Market:	103	163	- 36.81 %	
Average List Price for Solds:	\$ 275,687	\$ 309,264	- 10.86 %	
Avg Sale Price as a percentage of Avg List Price:	94.36 %	90.94 %		

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