

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Detached/Attached Report - Lower Price**  
**Segment Format**



Charles County, MD

From: 09/01/2010 to 09/30/2010

Statistics generated on: 10/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0   0	0   0	0   0	0	0   0	0	1 -30 Days	29
\$30,000-\$39,000	0   0	0   0	0   0	0	1   0	0	31-60 Days	16
\$40,000-\$49,999	0   0	0   0	0   0	0	1   1	3	61 - 90 Days	17
\$50,000-\$59,999	0   1	0   0	0   0	0	2   1	2	91-120 Days	8
\$60,000-\$69,999	0   0	0   2	0   0	0	3   1	1	Over 120 Days	48
\$70,000-\$79,999	1   0	0   0	1   0	0	1   10	5	Total	118
\$80,000-\$89,999	0   0	0   1	1   0	0	2   6	9	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$90,000- \$99,999	0   0	0   0	0   0	0	3   8	3	Conventional	18
\$100,000-\$119,999	0   0	0   1	1   0	0	8   22	7	FHA	48
\$120,000-\$139,999	0   1	4   2	4   0	0	10   22	4	VA	28
\$140,000-\$159,999	0   0	6   1	2   0	0	33   38	3	Assumption	2
\$160,000-\$179,999	1   0	2   1	2   0	0	42   36	11	Cash	15
\$180,000-\$199,999	0   0	1   1	5   1	0	61   36	2	Owner Finance	1
\$200,000-\$249,999	0   0	6   3	6   1	0	151   45	8	All Other	6
\$250,000-\$299,999	1   1	7   1	14   0	0	200   29	3	Unreported	0
\$300,000-\$399,999	0   0	1   0	23   0	0	266   2	1	Total	118
\$400,000-\$499,999	0   0	3   0	6   0	0	109   3	0		
Over \$500,000	0   0	0   0	2   0	0	78   1	0		
Totals	3   3	30   13	67   2	0	1232	62		
Detach/Attach Totals	100   18				971	261		
Grand Totals	118				1294			
Average Sold Prices	\$ 179,967   \$ 152,267	\$ 227,201   \$ 155,592	\$ 292,315   \$ 208,250	\$ 0				
Last Year Avg Sold Prices	\$ 161,700   \$ 141,000	\$ 257,722   \$ 191,960	\$ 325,760   \$ 178,033	\$ 133,225				
Average Sold % Change	11.30 %   7.99 %	- 11.84 %   - 18.95 %	- 10.27 %   16.97 %	N/A				
Last Year Units Sold	2   1	28   20	61   3	4				

	2010	2009	% Change	Total Number of NEW listings taken for the month: 222	
<b>Total Sold Dollar Volume:</b>	\$ 29,837,034	\$ 32,458,149	- 8.08 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 252,856	\$ 272,758	- 7.30 %	<b>Active Listings:</b>	209
<b>Median Sold Price:</b>	\$ 247,500	\$ 250,000	- 1.00 %	<b>Sold Listings:</b>	12
<b>Total Units Sold:</b>	118	119	- 0.84 %	<b>Total Number of Properties marked Contract for the month: 122</b>	
<b>Detach/Attach Average Sold:</b>	\$ 269,410   \$ 160,889	\$ 301,219   \$ 188,096	- 10.56 %   - 14.46 %	<b>Total Number of Properties marked Contingent for the month: 55</b>	
<b>Average Days on Market:</b>	125	129	- 3.10 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 177</b>	
<b>Average List Price for Solds:</b>	\$ 279,920	\$ 300,580	- 6.87 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.33 %	90.74 %			

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