

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Charles County, MD

From: 09/01/2010 to 09/30/2010

Statistics generated on: 10/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	0	1 -30 Days	29
\$30,000-\$39,000	0	0	0	0	1	0	31-60 Days	16
\$40,000-\$49,999	0	0	0	0	2	3	61 - 90 Days	17
\$50,000-\$59,999	1	0	0	0	3	2	91-120 Days	8
\$60,000-\$69,999	0	2	0	0	4	1	Over 120 Days	48
\$70,000-\$79,999	1	0	1	0	11	5	Total	118
\$80,000-\$89,999	0	1	1	0	8	9	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	0	0	0	11	3	Conventional	18
\$100,000-\$119,999	0	1	1	0	30	7	FHA	48
\$120,000-\$139,999	1	6	4	0	32	4	VA	28
\$140,000-\$159,999	0	7	2	0	71	3	Assumption	2
\$160,000-\$179,999	1	3	2	0	78	11	Cash	15
\$180,000-\$199,999	0	2	6	0	97	2	Owner Finance	1
\$200,000-\$249,999	0	9	7	0	196	8	All Other	6
\$250,000-\$299,999	2	8	14	0	229	3	Unreported	0
\$300,000-\$399,999	0	1	23	0	268	1	Total	118
\$400,000-\$499,999	0	3	6	0	112	0	Grand Totals	
Over \$500,000	0	0	2	0	79	0	118	
Totals	6	43	69	0	1232	62	1294	
Grand Totals	118			1294				

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 29,837,034	\$ 32,458,149	- 8.08 %	<b>Total Number of NEW listings taken for the month:</b> 222
<b>Average Sold Price:</b>	\$ 252,856	\$ 272,758	- 7.30 %	<b>Total Number of Properties marked Contract for the month:</b> 122
<b>Median Sold Price:</b>	\$ 247,500	\$ 250,000	- 1.00 %	<b>Total Number of Properties marked Contingent for the month:</b> 55
<b>Total Units Sold:</b>	118	119	- 0.84 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 177
<b>Average Days on Market:</b>	125	129	- 3.10 %	
<b>Average List Price for Solds:</b>	\$ 279,920	\$ 300,580	- 6.87 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.33 %	90.74 %		

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