

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Charles County, MD

From: 09/01/2010 to 09/30/2010

Statistics generated on: 10/06/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	2	3	2	0	0	40	22	1	1 -30 Days	29
\$100,000 - 149,999	1	9	6	0	0	98	12	0	31-60 Days	16
\$150,000 - 199,999	1	10	9	0	0	210	15	0	61 - 90 Days	17
\$200,000 - 249,999	0	9	7	0	0	196	8	0	91-120 Days	8
\$250,000 - 299,999	2	8	14	0	0	229	3	0	Over 120 Days	48
\$300,000 - 349,999	0	1	14	0	0	144	0	0	Total	118
\$350,000 - 399,999	0	0	9	0	0	124	1	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	3	2	0	0	63	0	0	Conventional	18
\$450,000 - 499,999	0	0	4	0	0	49	0	0	FHA	48
\$500,000 - 599,999	0	0	0	0	0	30	0	0	VA	28
\$600,000 - 699,999	0	0	2	0	0	11	0	0	Assumption	2
\$700,000 - 799,999	0	0	0	0	0	13	0	0	Cash	15
\$800,000 - 899,999	0	0	0	0	0	7	0	0	Owner Finance	1
\$900,000 - 999,999	0	0	0	0	0	4	0	0	All Other	6
\$1,000,000 - 2,499,999	0	0	0	0	0	11	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	3	0	0	Total	118
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
Totals	6	43	69	0	0	1232	61	1		
Grand Totals	118					1294				

	<u>2010</u>	<u>2009</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 29,837,034	\$ 32,458,149	- 8.08 %	Total Number of NEW listings taken for the month: 222 Total Number of Properties marked Contract for the month: 122 Total Number of Properties marked Contingent for the month: 55 Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 177
Average Sold Price:	\$ 252,856	\$ 272,758	- 7.30 %	
Median Sold Price:	\$ 247,500	\$ 250,000	- 1.00 %	
Total Units Sold:	118	119	- 0.84 %	
Average Days on Market:	125	129	- 3.10 %	
Average List Price for Solds:	\$ 279,920	\$ 300,580	- 6.87 %	
Avg Sale Price as a percentage of Avg List Price:	90.33 %	90.74 %		

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