

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Saint Marys County, MD
 From: 04/01/2010 to 04/30/2010

Statistics generated on: 05/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	0	1 -30 Days	23
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	11
\$40,000-\$49,999	0	0	0	0	2	2	61 - 90 Days	5
\$50,000-\$59,999	0	0	0	0	1	1	91-120 Days	8
\$60,000-\$69,999	0	0	0	0	4	0	Over 120 Days	29
\$70,000-\$79,999	0	1	0	0	7	0	Total	76
\$80,000-\$89,999	0	0	0	0	5	1	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	2	0	0	6	0	Conventional	19
\$100,000-\$119,999	0	0	1	0	17	2	FHA	20
\$120,000-\$139,999	1	1	1	0	18	2	VA	18
\$140,000-\$159,999	1	2	0	1	17	8	Assumption	6
\$160,000-\$179,999	0	2	1	1	19	10	Cash	8
\$180,000-\$199,999	1	5	0	3	40	1	Owner Finance	1
\$200,000-\$249,999	0	9	3	2	91	2	All Other	4
\$250,000-\$299,999	0	9	7	0	154	0	Unreported	0
\$300,000-\$399,999	0	1	13	0	193	0	Total	76
\$400,000-\$499,999	0	2	1	0	80	0		
Over \$500,000	0	1	4	0	115	0		
Totals	3	35	31	7	769	29		
Grand Totals	76				798			

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 20,094,338	\$ 19,147,854	4.94 %	Total Number of NEW listings taken for the month: 237
Average Sold Price:	\$ 264,399	\$ 299,185	- 11.63 %	Total Number of Properties marked Contract for the month: 89
Median Sold Price:	\$ 249,968	\$ 245,000	2.03 %	Total Number of Properties marked Contingent for the month: 37
Total Units Sold:	76	64	18.75 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 126
Average Days on Market:	132	138	- 4.35 %	
Average List Price for Solds:	\$ 292,592	\$ 336,622	- 13.08 %	
Avg Sale Price as a percentage of Avg List Price:	90.36 %	88.88 %		

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