

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Detached/Attached Report - Lower Price
Segment Format



Saint Marys County, MD
 From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

| Price Class | Residential Unit Sales Number of Bedrooms | | | | Active Listings | | Time on Market | |
|---------------------------|--|-------------------------|-------------------------------|----------------------------------|------------------------------|----------------------------------|--|----|
| | 2 Or Less Detach/Attach | 3 Detach/Attach | 4 or More Detach/Attach | Condo Coop and Ground Rent | Residential Detach/Attach | Condo Coop and Ground Rent | of Units Sold (No. of Units) | |
| Under \$30,000 | 0 0 | 0 0 | 0 0 | 0 | 0 0 | 1 | 1 - 30 Days | 33 |
| \$30,000-\$39,000 | 0 0 | 1 0 | 0 0 | 0 | 0 0 | 1 | 31-60 Days | 12 |
| \$40,000-\$49,999 | 0 0 | 0 0 | 0 0 | 0 | 1 0 | 1 | 61 - 90 Days | 8 |
| \$50,000-\$59,999 | 0 0 | 1 0 | 0 0 | 0 | 1 0 | 0 | 91-120 Days | 12 |
| \$60,000-\$69,999 | 0 0 | 1 1 | 0 0 | 0 | 3 0 | 1 | Over 120 Days | 18 |
| \$70,000-\$79,999 | 0 0 | 0 1 | 0 0 | 0 | 2 5 | 0 | Total | 83 |
| \$80,000-\$89,999 | 0 0 | 0 0 | 0 0 | 0 | 4 3 | 0 | Type of Financing of Units Sold (No. of Units) | |
| \$90,000- \$99,999 | 0 0 | 0 0 | 0 0 | 1 | 2 1 | 1 | | |
| \$100,000-\$119,999 | 0 0 | 1 0 | 1 0 | 0 | 7 5 | 0 | Conventional | 31 |
| \$120,000-\$139,999 | 0 0 | 0 0 | 0 0 | 1 | 16 9 | 1 | FHA | 18 |
| \$140,000-\$159,999 | 0 0 | 1 1 | 0 0 | 0 | 14 6 | 9 | VA | 19 |
| \$160,000-\$179,999 | 0 0 | 3 1 | 1 0 | 0 | 22 8 | 9 | Assumption | 1 |
| \$180,000-\$199,999 | 0 0 | 2 0 | 0 0 | 0 | 32 20 | 3 | Cash | 10 |
| \$200,000-\$249,999 | 1 0 | 6 0 | 4 0 | 0 | 104 15 | 3 | Owner Finance | 2 |
| \$250,000-\$299,999 | 0 0 | 13 0 | 3 0 | 0 | 144 11 | 0 | All Other | 2 |
| \$300,000-\$399,999 | 0 0 | 3 1 | 18 0 | 1 | 178 4 | 0 | Unreported | 0 |
| \$400,000-\$499,999 | 0 0 | 3 0 | 6 0 | 0 | 78 2 | 0 | Total | 83 |
| Over \$500,000 | 0 0 | 0 0 | 6 0 | 0 | 100 2 | 0 | | |
| Totals | 1 0 | 35 5 | 39 0 | 3 | 799 | 30 | | |
| Detach/Attach Totals | 75 5 | | | | 708 91 | | | |
| Grand Totals | 83 | | | | 829 | | | |
| Average Sold Prices | \$ 202,000 \$ 0 | \$ 245,923 \$ 164,980 | \$ 370,404 \$ 0 | \$ 175,000 | | | | |
| Last Year Avg Sold Prices | \$ 220,000 \$ 200,000 | \$ 267,921 \$ 161,967 | \$ 364,940 \$ 310,000 | \$ 225,000 | | | | |
| Average Sold % Change | - 8.18 % N/A | - 8.21 % 1.86 % | 1.50 % N/A | - 22.22 % | | | | |
| Last Year Units Sold | 3 2 | 40 6 | 37 1 | 1 | | | | |

| | 2010 | 2009 | % Change | Total Number of NEW listings taken for the month: 149 | |
|--|-------------------------|-------------------------|----------------------|---|-----|
| Total Sold Dollar Volume: | \$ 24,604,949 | \$ 26,786,419 | - 8.14 % | Total # of Listings that are New Construction | |
| Average Sold Price: | \$ 296,445 | \$ 297,627 | - 0.40 % | Active Listings: | 164 |
| Median Sold Price: | \$ 279,000 | \$ 289,500 | - 3.63 % | Sold Listings: | 18 |
| Total Units Sold: | 83 | 90 | - 7.78 % | Total Number of Properties marked Contract for the month: 66 | |
| Detach/Attach Average Sold: | \$ 310,067 \$ 164,980 | \$ 310,995 \$ 186,867 | - 0.30 % - 11.71 % | Total Number of Properties marked Contingent for the month: 22 | |
| Average Days on Market: | 118 | 137 | - 13.87 % | Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 88 | |
| Average List Price for Solds: | \$ 322,489 | \$ 320,875 | 0.50 % | | |
| Avg Sale Price as a percentage of Avg List Price: | 91.92 % | 92.75 % | | | |

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