

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Saint Marys County, MD

From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	0	1	1 -30 Days	33
\$30,000-\$39,000	0	1	0	0	0	1	31-60 Days	12
\$40,000-\$49,999	0	0	0	0	1	1	61 - 90 Days	8
\$50,000-\$59,999	0	1	0	0	1	0	91-120 Days	12
\$60,000-\$69,999	0	2	0	0	3	1	Over 120 Days	18
\$70,000-\$79,999	0	1	0	0	7	0	Total	83
\$80,000-\$89,999	0	0	0	0	7	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	0	0	1	3	1	Conventional	31
\$100,000-\$119,999	0	1	1	0	12	0	FHA	18
\$120,000-\$139,999	0	0	0	1	25	1	VA	19
\$140,000-\$159,999	0	2	0	0	20	9	Assumption	1
\$160,000-\$179,999	0	4	1	0	30	9	Cash	10
\$180,000-\$199,999	0	2	0	0	52	3	Owner Finance	2
\$200,000-\$249,999	1	6	4	0	119	3	All Other	2
\$250,000-\$299,999	0	13	3	0	155	0	Unreported	0
\$300,000-\$399,999	0	4	18	1	182	0	Total	83
\$400,000-\$499,999	0	3	6	0	80	0		
Over \$500,000	0	0	6	0	102	0		
Totals	1	40	39	3	799	30		
Grand Totals	83				829			

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 24,604,949	\$ 26,786,419	- 8.14 %	Total Number of NEW listings taken for the month: 149
Average Sold Price:	\$ 296,445	\$ 297,627	- 0.40 %	Total Number of Properties marked Contract for the month: 66
Median Sold Price:	\$ 279,000	\$ 289,500	- 3.63 %	Total Number of Properties marked Contingent for the month: 22
Total Units Sold:	83	90	- 7.78 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 88
Average Days on Market:	118	137	- 13.87 %	
Average List Price for Solds:	\$ 322,489	\$ 320,875	0.50 %	
Avg Sale Price as a percentage of Avg List Price:	91.92 %	92.75 %		

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