

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Saint Marys County, MD
 From: 08/01/2010 to 08/31/2010

Statistics generated on: 09/08/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	5	0	0	1	22	1	4	1 -30 Days	33
\$100,000 - 149,999	0	3	1	1	0	44	8	0	31-60 Days	12
\$150,000 - 199,999	0	6	1	0	0	95	14	0	61 - 90 Days	8
\$200,000 - 249,999	1	6	4	0	0	119	3	0	91-120 Days	12
\$250,000 - 299,999	0	13	3	0	0	155	0	0	Over 120 Days	18
\$300,000 - 349,999	0	1	10	1	0	98	0	0	Total	83
\$350,000 - 399,999	0	3	8	0	0	84	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	2	5	0	0	38	0	0	Conventional	31
\$450,000 - 499,999	0	1	1	0	0	42	0	0	FHA	18
\$500,000 - 599,999	0	0	5	0	0	49	0	0	VA	19
\$600,000 - 699,999	0	0	0	0	0	15	0	0	Assumption	1
\$700,000 - 799,999	0	0	1	0	0	6	0	0	Cash	10
\$800,000 - 899,999	0	0	0	0	0	8	0	0	Owner Finance	2
\$900,000 - 999,999	0	0	0	0	0	7	0	0	All Other	2
\$1,000,000 - 2,499,999	0	0	0	0	0	13	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	83
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
Totals	1	40	39	2	1	799	26	4		
Grand Totals	83					829				

	2010	2009	% Change	
Total Sold Dollar Volume:	\$ 24,604,949	\$ 26,786,419	- 8.14 %	Total Number of NEW listings taken for the month: 149
Average Sold Price:	\$ 296,445	\$ 297,627	- 0.40 %	Total Number of Properties marked Contract for the month: 66
Median Sold Price:	\$ 279,000	\$ 289,500	- 3.63 %	Total Number of Properties marked Contingent for the month: 22
Total Units Sold:	83	90	- 7.78 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 88
Average Days on Market:	118	137	- 13.87 %	
Average List Price for Solds:	\$ 322,489	\$ 320,875	0.50 %	
Avg Sale Price as a percentage of Avg List Price:	91.92 %	92.75 %		

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