

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Detached/Attached Report - Lower Price**  
**Segment Format**



Saint Marys County, MD  
 From: 07/01/2010 to 07/31/2010

Statistics generated on: 08/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0   0	0   0	0   0	1	1   0	0	1 -30 Days	18
\$30,000-\$39,000	0   0	0   0	0   0	0	0   0	0	31-60 Days	16
\$40,000-\$49,999	0   0	0   0	0   0	0	0   0	1	61 - 90 Days	12
\$50,000-\$59,999	0   0	0   0	0   0	0	1   0	0	91-120 Days	7
\$60,000-\$69,999	1   0	0   0	0   0	0	5   0	1	Over 120 Days	18
\$70,000-\$79,999	0   0	1   0	0   0	0	2   6	1	Total	71
\$80,000-\$89,999	0   0	0   0	0   0	0	2   2	0	<b>Type of Financing of Units Sold (No. of Units)</b>	
\$90,000- \$99,999	0   0	0   1	0   0	0	3   2	1	Conventional	31
\$100,000-\$119,999	0   0	0   0	0   0	0	3   7	0	FHA	16
\$120,000-\$139,999	1   1	1   0	1   0	0	13   6	3	VA	21
\$140,000-\$159,999	0   0	2   0	1   0	0	20   9	6	Assumption	0
\$160,000-\$179,999	0   0	1   0	0   0	1	17   8	9	Cash	3
\$180,000-\$199,999	0   0	0   0	1   0	0	32   21	3	Owner Finance	0
\$200,000-\$249,999	0   0	4   0	4   0	0	107   14	3	All Other	0
\$250,000-\$299,999	0   0	12   0	5   0	0	142   11	0	Unreported	0
\$300,000-\$399,999	0   0	3   1	14   0	0	183   3	0	Total	71
\$400,000-\$499,999	0   0	0   0	11   0	0	86   3	0		
Over \$500,000	0   0	0   0	2   0	1	106   2	0		
Totals	2   1	24   2	39   0	3	817	28		
Detach/Attach Totals	65   3				723	94		
Grand Totals	71				845			
Average Sold Prices	\$ 100,450   \$ 130,000	\$ 238,821   \$ 197,500	\$ 350,721   \$ 0	\$ 247,272				
Last Year Avg Sold Prices	\$ 238,250   \$ 152,500	\$ 265,807   \$ 181,780	\$ 366,600   \$ 0	\$ 206,333				
Average Sold % Change	- 57.84 %   - 14.75 %	- 10.15 %   8.65 %	- 4.33 %   N/A	19.84 %				
Last Year Units Sold	2   2	44   10	49   0	3				

	2010	2009	% Change	Total Number of NEW listings taken for the month: 168	
<b>Total Sold Dollar Volume:</b>	\$ 20,877,543	\$ 32,877,234	- 36.50 %	<b>Total # of Listings that are New Construction</b>	
<b>Average Sold Price:</b>	\$ 294,050	\$ 298,884	- 1.62 %	<b>Active Listings:</b>	160
<b>Median Sold Price:</b>	\$ 279,000	\$ 282,500	- 1.24 %	<b>Sold Listings:</b>	15
<b>Total Units Sold:</b>	71	110	- 35.45 %	<b>Total Number of Properties marked Contract for the month: 55</b>	
<b>Detach/Attach Average Sold:</b>	\$ 301,703   \$ 175,000	\$ 317,215   \$ 176,900	- 4.89 %   - 1.07 %	<b>Total Number of Properties marked Contingent for the month: 32</b>	
<b>Average Days on Market:</b>	135	125	8.00 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 87</b>	
<b>Average List Price for Solds:</b>	\$ 324,233	\$ 322,547	0.52 %		
<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.69 %	92.66 %			

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