

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Higher Price Segment Format**



Saint Marys County, MD

From: 07/01/2010 to 07/31/2010

Statistics generated on: 08/06/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	1	2	0	0	1	24	2	2	1 -30 Days	18
\$100,000 - 149,999	2	1	1	0	0	40	8	0	31-60 Days	16
\$150,000 - 199,999	0	3	2	1	0	96	13	0	61 - 90 Days	12
\$200,000 - 249,999	0	4	4	0	0	121	3	0	91-120 Days	7
\$250,000 - 299,999	0	12	5	0	0	153	0	0	Over 120 Days	18
\$300,000 - 349,999	0	4	7	0	0	108	0	0	Total	71
\$350,000 - 399,999	0	0	7	0	0	78	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	8	0	0	48	0	0	Conventional	31
\$450,000 - 499,999	0	0	3	0	0	41	0	0	FHA	16
\$500,000 - 599,999	0	0	1	1	0	47	0	0	VA	21
\$600,000 - 699,999	0	0	0	0	0	20	0	0	Assumption	0
\$700,000 - 799,999	0	0	1	0	0	8	0	0	Cash	3
\$800,000 - 899,999	0	0	0	0	0	7	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	7	0	0	All Other	0
\$1,000,000 - 2,499,999	0	0	0	0	0	14	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	71
\$5,000,000 & Over	0	0	0	0	0	1	0	0	Grand Totals	
Totals	3	26	39	2	1	817	26	2	71	
Grand Totals						845				

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 20,877,543	\$ 32,877,234	- 36.50 %	<b>Total Number of NEW listings taken for the month: 168</b>
<b>Average Sold Price:</b>	\$ 294,050	\$ 298,884	- 1.62 %	<b>Total Number of Properties marked Contract for the month: 55</b>
<b>Median Sold Price:</b>	\$ 279,000	\$ 282,500	- 1.24 %	<b>Total Number of Properties marked Contingent for the month: 32</b>
<b>Total Units Sold:</b>	71	110	- 35.45 %	<b>Total Number of NEW pendings</b>
<b>Average Days on Market:</b>	135	125	8.00 %	<b>(CONTRACTS + CONTINGENTS): 87</b>
<b>Average List Price for Solds:</b>	\$ 324,233	\$ 322,547	0.52 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.69 %	92.66 %		

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