

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Saint Marys County, MD

From: 06/01/2010 to 06/30/2010

Statistics generated on: 07/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	1	1	1 -30 Days	45
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	15
\$40,000-\$49,999	0	1	0	0	2	1	61 - 90 Days	7
\$50,000-\$59,999	0	0	0	0	0	1	91-120 Days	9
\$60,000-\$69,999	0	0	0	0	2	1	Over 120 Days	30
\$70,000-\$79,999	0	0	1	0	9	1	Total	106
\$80,000-\$89,999	0	1	0	0	7	1	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	1	3	0	0	4	0	Conventional	35
\$100,000-\$119,999	1	0	1	0	14	1	FHA	31
\$120,000-\$139,999	0	0	2	0	17	2	VA	29
\$140,000-\$159,999	0	2	1	1	22	5	Assumption	1
\$160,000-\$179,999	1	2	0	1	30	9	Cash	7
\$180,000-\$199,999	3	5	1	0	53	2	Owner Finance	0
\$200,000-\$249,999	0	10	2	0	103	3	All Other	3
\$250,000-\$299,999	0	13	9	0	149	0	Unreported	0
\$300,000-\$399,999	0	6	21	1	197	0	Total	106
\$400,000-\$499,999	0	2	7	0	89	0	Type of Financing of Units Sold (No. of Units)	
Over \$500,000	0	0	7	0	112	0	Conventional	35
Totals	6	45	52	3	811	28	FHA	31
Grand Totals	106				839		VA	29

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 30,898,594	\$ 24,614,784	25.53 %	<b>Total Number of NEW listings taken for the month:</b> 197
<b>Average Sold Price:</b>	\$ 291,496	\$ 293,033	- 0.52 %	<b>Total Number of Properties marked Contract for the month:</b> 65
<b>Median Sold Price:</b>	\$ 284,988	\$ 265,000	7.54 %	<b>Total Number of Properties marked Contingent for the month:</b> 34
<b>Total Units Sold:</b>	106	84	26.19 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS):</b> 99
<b>Average Days on Market:</b>	109	124	- 12.10 %	
<b>Average List Price for Solds:</b>	\$ 321,236	\$ 310,984	3.30 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	90.74 %	94.23 %		

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