RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format

Saint Marys County, MD
From: 06/01/2010 to 06/30/2010 Statistics generated on: 07/07/2010

Price Class	Residential Unit Sales Number of Bedrooms: 2 Or Less	3	4 or More	Condo Coop	Ground Rent	Active Listings: Residential	Condo Coop	Ground Rent
Under $100,000	1	5	1	0	0	25	1	5
$100,000 - 149,999	1	2	3	0	0	41	7	0
$150,000 - 199,999	4	7	2	2	0	95	12	0
$200,000 - 249,999	0	10	2	0	0	103	3	0
$250,000 - 299,999	0	13	9	0	0	149	0	0
$300,000 - 349,999	0	4	8	1	0	112	0	0
$350,000 - 399,999	0	2	13	0	0	85	0	0
$400,000 - 449,999	0	1	5	0	0	48	0	0
$450,000 - 499,999	0	1	2	0	0	41	0	0
$500,000 - 599,999	0	0	4	0	0	49	0	0
$600,000 - 699,999	0	0	2	0	0	22	0	0
$700,000 - 799,999	0	0	1	0	0	10	0	0
$800,000 - 899,999	0	0	0	0	0	7	0	0
$900,000 - 999,999	0	0	0	0	0	7	0	0
$1,000,000 - 2,499,999	0	0	0	0	0	12	0	0
$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0
$5,000,000 & Over	0	0	0	0	0	1	0	0
Totals	6	45	52	3	0	811	23	5
Grand Totals	106					839		

Time on Market: of Units Sold (No. of Units)	
1 -30 Days	45
31-60 Days	15
61 - 90 Days	7
91-120 Days	9
Over 120 Days	30
Total	106

Type of Financing of Units Sold (No. of Units)	
Conventional	35
FHA	31
VA	29
Assumption	1
Cash	7
Owner Finance	0
All Other	3
Unreported	0
Total	106

	2010	2009	% Change
Total Sold Dollar Volume:	$ 30,898,594	$ 24,614,784	25.53 %
Average Sold Price:	$ 291,496	$ 293,033	- 0.52 %
Median Sold Price:	$ 284,988	$ 265,000	7.54 %
Total Units Sold:	106	84	26.19 %
Average Days on Market:	109	124	- 12.10 %
Average List Price for Solds:	$ 321,236	$ 310,984	3.30 %
Avg Sale Price as a percentage of Avg List Price:	90.74 %	94.23 %	

Total Number of NEW listings taken for the month: 197

Total Number of Properties marked Contract for the month: 65

Total Number of Properties marked Contingent for the month: 34

Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 99

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