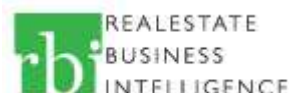


**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Higher Price Segment Format**



Saint Marys County, MD  
 From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less Detach/Attach	3 Detach/Attach	4 or More Detach/Attach	Condo Coop and Ground Rent	Residential Detach/Attach	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0   0	3   0	0   0	0	16   11	5	1 - 30 Days	29
\$100,000 - 149,999	0   0	2   0	0   0	1	20   18	3	31-60 Days	9
\$150,000 - 199,999	0   0	3   5	1   0	1	55   21	22	61 - 90 Days	13
\$200,000 - 249,999	2   0	11   0	5   0	1	63   12	2	91-120 Days	3
\$250,000 - 299,999	0   0	11   1	10   0	0	126   14	0	Over 120 Days	25
\$300,000 - 349,999	1   0	3   0	6   0	0	93   5	0	Total	79
\$350,000 - 399,999	0   0	0   0	3   0	0	79   1	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	1   0	0   0	2   0	0	43   0	0	Conventional	27
\$450,000 - 499,999	0   0	0   0	2   0	0	36   3	0	FHA	17
\$500,000 - 599,999	0   0	0   0	2   0	0	42   1	0	VA	14
\$600,000 - 699,999	0   0	1   0	1   0	0	29   1	0	Assumption	5
\$700,000 - 799,999	0   0	0   0	0   0	0	10   0	0	Cash	10
\$800,000 - 899,999	0   0	0   0	0   0	0	6   0	0	Owner Finance	1
\$900,000 - 999,999	0   0	0   0	0   0	0	5   1	0	All Other	5
\$1,000,000 - 2,499,999	0   0	0   0	0   0	0	9   0	0	Unreported	0
\$2,500,000 - 4,999,999	0   0	0   0	0   0	0	4   0	0	Total	79
\$5,000,000 & Over	0   0	0   0	0   0	0	1   0	0	Detach/Attach Totals	
Totals	4   0	34   6	32   0	3	725	32	Grand Totals	
Detach/Attach Totals	70   6				637   88		757	
Grand Totals	79				757			
Average Sold Prices	\$ 297,741   \$ 0	\$ 237,018   \$ 199,233	\$ 329,638   \$ 0	\$ 178,049				
Last Year Avg Sold Prices	\$ 512,500   \$ 220,000	\$ 254,106   \$ 211,950	\$ 369,981   \$ 310,000	\$ 0				
Average Sold % Change	- 41.90 %   N/A	- 6.72 %   - 6.00 %	- 10.90 %   N/A	N/A				
Last Year Units Sold	2   1	17   8	19   1	0				

2010				2009				% Change			
<b>Total Sold Dollar Volume:</b>	\$ 21,527,543	\$ 14,600,036	47.45 %								
Average Sold Price:	\$ 272,501	\$ 304,167	- 10.41 %								
Median Sold Price:	\$ 260,000	\$ 266,000	- 2.26 %								
Total Units Sold:	79	48	64.58 %								
Detach/Attach Average Sold:	\$ 282,829   \$ 199,233	\$ 325,643   \$ 222,560	- 13.15 %   - 10.48 %								
Average Days on Market:	129	135	- 4.44 %								
Average List Price for Solds:	\$ 285,543	\$ 330,344	- 13.56 %								
Avg Sale Price as a percentage of Avg List Price:	95.43 %	92.08 %									

Total Number of NEW listings taken for the month: 231	
<b>Total # of Listings that are New Construction</b>	
Active Listings:	167
Sold Listings:	19

Total Number of Properties marked Contract for the month: 89	
Total Number of Properties marked Contingent for the month: 28	

Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 117	
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