

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Higher Price Segment Format**



Saint Marys County, MD

From: 03/01/2010 to 03/31/2010

Statistics generated on: 04/07/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	0	3	0	0	0	27	1	4	1 -30 Days	29
\$100,000 - 149,999	0	2	0	1	0	38	3	0	31-60 Days	9
\$150,000 - 199,999	0	8	1	1	0	76	22	0	61 - 90 Days	13
\$200,000 - 249,999	2	11	5	1	0	75	2	0	91-120 Days	3
\$250,000 - 299,999	0	12	10	0	0	140	0	0	Over 120 Days	25
\$300,000 - 349,999	1	3	6	0	0	98	0	0	Total	79
\$350,000 - 399,999	0	0	3	0	0	80	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	1	0	2	0	0	43	0	0	Conventional	27
\$450,000 - 499,999	0	0	2	0	0	39	0	0	FHA	17
\$500,000 - 599,999	0	0	2	0	0	43	0	0	VA	14
\$600,000 - 699,999	0	1	1	0	0	30	0	0	Assumption	5
\$700,000 - 799,999	0	0	0	0	0	10	0	0	Cash	10
\$800,000 - 899,999	0	0	0	0	0	6	0	0	Owner Finance	1
\$900,000 - 999,999	0	0	0	0	0	6	0	0	All Other	5
\$1,000,000 - 2,499,999	0	0	0	0	0	9	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	79
\$5,000,000 & Over	0	0	0	0	0	1	0	0	Grand Totals	
Totals	4	40	32	3	0	725	28	4	79	
Grand Totals	79					757				

	2010	2009	% Change	
<b>Total Sold Dollar Volume:</b>	\$ 21,527,543	\$ 14,600,036	47.45 %	<b>Total Number of NEW listings taken for the month: 231</b>
<b>Average Sold Price:</b>	\$ 272,501	\$ 304,167	- 10.41 %	<b>Total Number of Properties marked Contract for the month: 89</b>
<b>Median Sold Price:</b>	\$ 260,000	\$ 266,000	- 2.26 %	<b>Total Number of Properties marked Contingent for the month: 28</b>
<b>Total Units Sold:</b>	79	48	64.58 %	<b>Total Number of NEW pendings</b>
<b>Average Days on Market:</b>	129	135	- 4.44 %	<b>(CONTRACTS + CONTINGENTS): 117</b>
<b>Average List Price for Solds:</b>	\$ 285,543	\$ 330,344	- 13.56 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	95.43 %	92.08 %		

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