

**RealEstate Business Intelligence, LLC.**  
**Real Estate Trend Indicator - Lower Price Segment Format**



Saint Marys County, MD

From: 05/01/2010 to 05/31/2010

Statistics generated on: 06/08/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	0	0	0	1	1	1 -30 Days	47
\$30,000-\$39,000	0	0	0	0	0	0	31-60 Days	21
\$40,000-\$49,999	0	0	0	0	1	2	61 - 90 Days	10
\$50,000-\$59,999	0	0	0	0	1	1	91-120 Days	6
\$60,000-\$69,999	0	0	0	1	5	1	Over 120 Days	22
\$70,000-\$79,999	1	1	0	0	9	1	Total	106
\$80,000-\$89,999	0	1	0	0	8	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	1	0	0	8	0	Conventional	39
\$100,000-\$119,999	1	0	0	0	14	2	FHA	25
\$120,000-\$139,999	1	1	0	0	15	2	VA	27
\$140,000-\$159,999	1	5	0	1	18	6	Assumption	1
\$160,000-\$179,999	1	3	2	1	22	10	Cash	6
\$180,000-\$199,999	2	4	0	2	51	2	Owner Finance	1
\$200,000-\$249,999	1	5	5	1	90	4	All Other	7
\$250,000-\$299,999	0	11	12	0	154	0	Unreported	0
\$300,000-\$399,999	1	3	18	0	184	0	Total	106
\$400,000-\$499,999	0	0	10	0	85	0	Grand Totals	
Over \$500,000	0	0	9	0	119	0	106	
Totals	9	35	56	6	785	32	817	
Grand Totals	106			817				

	<b>2010</b>	<b>2009</b>	<b>% Change</b>	<b>Total Number of NEW listings taken for the month: 194</b>
<b>Total Sold Dollar Volume:</b>	\$ 32,666,765	\$ 25,743,855	26.89 %	<b>Total Number of Properties marked Contract for the month: 72</b>
<b>Average Sold Price:</b>	\$ 308,177	\$ 302,869	1.75 %	<b>Total Number of Properties marked Contingent for the month: 21</b>
<b>Median Sold Price:</b>	\$ 272,975	\$ 284,000	- 3.88 %	<b>Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 93</b>
<b>Total Units Sold:</b>	106	85	24.71 %	
<b>Average Days on Market:</b>	88	144	- 38.89 %	
<b>Average List Price for Solds:</b>	\$ 322,204	\$ 342,862	- 6.03 %	
<b>Avg Sale Price as a percentage of Avg List Price:</b>	95.65 %	88.34 %		

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