

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Saint Marys County, MD
 From: 05/01/2010 to 05/31/2010

Statistics generated on: 06/08/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	1	3	0	0	1	33	1	5	1 -30 Days	47
\$100,000 - 149,999	3	3	0	1	0	37	8	0	31-60 Days	21
\$150,000 - 199,999	3	10	2	3	0	83	14	0	61 - 90 Days	10
\$200,000 - 249,999	1	5	5	1	0	90	4	0	91-120 Days	6
\$250,000 - 299,999	0	11	12	0	0	154	0	0	Over 120 Days	22
\$300,000 - 349,999	1	0	8	0	0	105	0	0	Total	106
\$350,000 - 399,999	0	3	10	0	0	79	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	0	0	6	0	0	45	0	0	Conventional	39
\$450,000 - 499,999	0	0	4	0	0	40	0	0	FHA	25
\$500,000 - 599,999	0	0	5	0	0	55	0	0	VA	27
\$600,000 - 699,999	0	0	2	0	0	24	0	0	Assumption	1
\$700,000 - 799,999	0	0	0	0	0	11	0	0	Cash	6
\$800,000 - 899,999	0	0	1	0	0	7	0	0	Owner Finance	1
\$900,000 - 999,999	0	0	0	0	0	5	0	0	All Other	7
\$1,000,000 - 2,499,999	0	0	1	0	0	12	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	106
\$5,000,000 & Over	0	0	0	0	0	1	0	0	Grand Totals	
Totals	9	35	56	5	1	785	27	5	817	

	<u>2010</u>	<u>2009</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 32,666,765	\$ 25,743,855	26.89 %	Total Number of NEW listings taken for the month: 194
Average Sold Price:	\$ 308,177	\$ 302,869	1.75 %	Total Number of Properties marked Contract for the month: 72
Median Sold Price:	\$ 272,975	\$ 284,000	- 3.88 %	Total Number of Properties marked Contingent for the month: 21
Total Units Sold:	106	85	24.71 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 93
Average Days on Market:	88	144	- 38.89 %	
Average List Price for Solds:	\$ 322,204	\$ 342,862	- 6.03 %	
Avg Sale Price as a percentage of Avg List Price:	95.65 %	88.34 %		

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